CHAPTER LEADERSHIP TRAINING

Management Week in America
Guide

Dates:

First Full Week in June of Each Year

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MANAGEMENT WEEK IN AMERICA (MWIA)

Since the first Presidential Proclamation in 1983 designating the first week in June as Management Week in America, NMA chapters nationwide have used this opportunity to advance and recognize the importance of developing leadership and management skills. Many also choose to honor a respected individual -- one whose leadership style and business acumen have done much to positively impact an organization or local community.

This Guide includes:

- Management Week fact sheet
- A time table and instructions on when and how to secure proclamations from your community leaders
- Sample letters to aid in your communication program
- Sample endorsements
- Criteria - Local Manager of the Year Award
- Local News release and radio announcements
- Tip sheet of Management Week activity ideas
- Award plaque order form

All of these items have been designed to strengthen your Management Week program. If you have any questions, please contact NMA.
## MWIA FACT SHEET

### PURPOSE

Public recognition of management as a profession through Management Week in America will improve the quality of management; encourage those with management responsibility to increase their competence; inspire young citizens and educators to become familiar with the benefits quality management provides to all of society; foster respect for the management profession; and create an understanding of the essential role of management in increasing productivity. Some chapters may wish to emphasize team building and the organization of self-directed work groups as part of the "management challenges of today". They might also want to stress that today; we all "manage" something -- our desks, our projects, our time, and/or other people. This, then, can lead to a total team celebration of Management Week.

### BACKGROUND

Since its inception in 1978 by NMA... THE Leadership Development Organization, Management Week in America has grown in recognition and activities each succeeding year. Annually, numerous governors, mayors, and commissioners ceremoniously proclaim the first week in June as a special time for people to recognize the profession of management and to appreciate the contribution and dedication that managers offer in all our organizations.

During 1982, a Joint Congressional Resolution was signed into law reflecting the dates of the 1983 observance, and President Ronald Reagan issued a proclamation designating the week of June 5-11, 1983, as Management Week. From 1983 until 1993, special nationwide awards ceremonies were held.

The 1984 observance received national visibility through the presentation of the American Manager of the Year Award to President Reagan. Recognition was extended to the President for his support and approval of bi-partisan legislation designating Management Week. The 1985 and 1986 award recipients were: J. W. Marriott, Jr., President and Chief Executive Officer, The Marriott Corporation, and Roger B. Smith, Chairman and Chief Executive Officer of General Motors. The 1987 and 1988 recipients were Stanley C. Gault, Chairman and Chief Executive Officer of Rubbermaid, Inc., and Kenneth H. Olsen, President, Digital Equipment Company. In 1989 and 1990, the recipients were Donald E. Petersen, Chairman and Chief Executive Officer, Ford Motor Company, and Dr. P. Roy Vagelos, Chairman, Merck & Co., Inc. In 1991, the recipient was John F. Welch, Jr., Chairman and Chief Executive Officer, General Electric Company and in 1992, Allen F. Jacobson, Immediate Past Chairman of the Board and CEO, 3M Company accepted the award. (The presentation of the national Management Week in America American Manager of the Year award was discontinued after 1992.)

The Management Week co-sponsors presented the award to "an executive whose leadership, integrity and management skills profoundly, visibly and favorably influenced the outstanding performance of a key element of American business, industry, governmental or nonprofit activity such as to set the person apart among contemporaries." Its presentation did much to "launch" Management Week as a nationwide observance.
INITIATING ORGANIZATION

The non-profit NMA... THE Leadership Development Organization originated in 1925 at the inspiration of Charles F. Kettering, a great inventor who influenced today's Association philosophy: There is no substitute for attaining the highest level of professionalism in each of the many fields of management. That is why, for example, NMA has developed and made available to its members and non members hundreds of hours of management course study and awards outstanding achievers.

TIME TABLE FOR SEEKING PROCLAMATIONS

APRIL
- Write your request letter (see sample letter on next page)
- Contact, by telephone, the office of your governor, mayor, county commissioners, base commanders, etc. Ask for the person in charge of proclamations.
- Address your letter to the official in office and send it to the individual in charge of proclamations. It is important to send your request early in April to allow time to prepare the proclamation, and then act upon it, usually at a regularly scheduled monthly meeting.
- Inform all NMA directors and chapters in your state or area.
- Follow up by telephone. Seek specifics.
  a. Date, place, and time proclamation will be issued.
  b. Will you and other NMA officials be permitted to attend the ceremony or meeting?
  c. Will there be a photographer present or will you need to supply one, and will you be allowed to take additional pictures?
- Prepare a list of names of all NMA officials that will be attending the ceremony or meeting. Include company names, titles, and home addresses.

MAY
Now that you have the proclamation and photographs in hand, use them to seek local publicity.
- Internal publications
- Chapter and Council newsletters and websites
- Local newspapers, radio stations, local talk shows, and TV networks
SAMPLE REQUEST LETTER

Honorable Mike DeWine
Governor of Ohio
Columbus OH 43215

Dear Governor DeWine:

On behalf of NMA... THE Leadership Development Organization and its chapters located in Ohio, I am respectfully requesting that you proclaim the week of June 2-8, 2019, as Management Week in Ohio.

During that week, the NMA will sponsor their annual Management Week in America, highlighting its objectives to advance management/leadership in our organizations.

The NMA is the largest non-profit organization of its type with nearly 10,000 members covering the entire spectrum of American business, industry and organizations in the public sector.

I respectfully look forward to your favorable response to this request. I am enclosing a copy of a recent Proclamation for reference. We would like you to sign the Proclamation early in May during a public ceremony that we may attend. This will enable us time for local press coverage.

Sincerely,

William T. Mahaffey, CM, CCPB, Director
NMA... THE Leadership Development Organization
LOCAL MANAGER OF THE YEAR

NMA chapters are encouraged to promote a Local Manager of the Year Award... or a Leader of the Year. One of our responsibilities as an Association is to recognize and reward outstanding leadership and management in America. You can do your part by organizing your Local Manager/Leader of the Year Award. In addition to promoting excellence in management, you will gain exposure for your Chapter/Council.

It is an excellent opportunity for your company/organization to publicly recognize an outstanding leader in your community. If you have any questions or need help please contact NMA at (937) 294-0421.

LOCAL MANAGER/LEADER OF THE YEAR AWARD CRITERIA

1. Identify a top manager in a business, industry, government, or non-profit activity.
2. Demonstrates community leadership through significant contribution and participation in outside professional and civic activities.
3. Has a reputation as a fair, impartial, and ethical manager/business leader in dealings with subordinates, peers, and associates.
4. Demonstrates strong managerial leadership by applying generally recognized management principles to achieve success.

MANAGEMENT WEEK IN AMERICA ACTIVITIES

NMA celebrates Management Week in America (MWIA) annually in the first week in June. Many chapters use this occasion to promote an awareness of the management profession through a myriad of activities. Several directors recently reported some novel activities that their chapters found to be very successful. We hope that the following information may, in turn, help your chapter promote MWIA in new, exciting ways.

- **Governor:** Arrange for a visit and appointment to meet directly with your state Governor. Take photographs of the group receiving a proclamation declaring Management Week in America.

- **Television/Radio Interview:** Arrange an interview with a local television or radio station to discuss what MWIA is and highlight what the local chapters do to celebrate this occasion.

- **Business Award:** Present an award to a local business at a chapter meeting. The selection criteria emphasizes that the recipient company is an entrepreneurial business and enjoys community-wide recognition as a successful corporate citizen. The company’s CEO becomes the spotlight speaker at the meeting to share information about the company and often displays its products or services.
• **Mayoral Presentation:** Invite a local mayor to present the city’s proclamation of MWIA at a chapter meeting. Arrange news coverage and publish a news release or article in the local newspaper(s).

• **Breakfast Meeting:** Host a breakfast meeting and invite city/county officials to attend. Arrange for a “major” community-interest speaker to address the group. Obtain support from the local company/corporate management and have the senior management support and attend the meeting.

• **Joint Award Meeting:** Schedule a “joint” dinner meeting with several chapters (or several chapters of a council) and present a Manager of the Year award to a deserving individual.

• **Community Banquet:** Hold a banquet inviting community leaders and the company’s senior management and leadership team. Present the state and local proclamations in recognition of MWIA. Appoint a selection committee to review nominations solicited from local businesses and identify a Manager of the Year who receives an award at the banquet. Also, take the occasion to present a Gold Knight Award. Invite the winning contestant from the Council’s NMA Leadership Speech Contest to recite their speech. Submit articles and photos to each chapter for their newsletter as well as the local newspaper.

• **”Excellent Manager” Campaign:** Publish flyers announcing an NMA campaign to recognize “Who is an Excellent Manager/Leader? Distribute nomination forms to all employees, asking the respondent to rate the person’s qualifications of accessibility, ethics, communication, employee support, encouragement of life-long learning, group participation, delegation, problem solving, and respect for employees.
SAMPLE NEWS RELEASE

FORWARD THIS COMPLETED SHEET TO YOUR LOCAL TELEVISION STATIONS AND NEWSPAPERS

NMA... THE LEADERSHIP DEVELOPMENT ORGANIZATION
MANAGEMENT WEEK MEDIA KIT

Local NMA News Release

FOR IMMEDIATE RELEASE

MANAGEMENT WEEK PROCLAMATION ISSUED

NMA Chairman of the Board, (Name of Chairman of the Board), has designated June __ - __, 201_ (insert actual date of MWIA) as "Management Week in America," according to K. Stephen Bailey, CM, NMA Executive Director, Dayton, OH. "This national recognition of the management profession will encourage those with leadership responsibility to increase their competency and improve the quality of their performance, not only in their own organizations, but in the community as well," Bailey commented.

"On both the national and local levels, this recognition is an inspiration to students and educators to become familiar with the benefits that real leadership provides in our society."

"Management Week in America fosters respect and understanding of the profession and its essential role in increasing productivity. In today's collaborative environments, the abilities to lead teams and drive change are critical skills, up and down the business ladder."

In the (City) area, the (Name of Chapter) of NMA has a membership of (No. Of Members) men and women, according to Chapter President (Name of Chapter President). Mr./Mrs./Ms. (Chapter President) stated that (Name of Mgmt. Week Chmn.) has been selected as the chairman for the Management Week Observance. Mr./Mrs./Ms. (Mgmt. Week Chmn.) has been a member of the (Name of Chapter) for ___ years and is employed as (Title of Company) at (Name of Company).__

Note: Chapters should complete the missing information on their release and submit to the news media, on its own stationery.
SAMPLE PUBLIC SERVICE ANNOUNCEMENTS

FORWARD THIS PUBLIC SERVICE ANNOUNCEMENTS TO YOUR LOCAL RADIO AND TELEVISION STATIONS PROGRAM DIRECTOR.

NMA... THE LEADERSHIP DEVELOPMENT ORGANIZATION - MANAGEMENT WEEK MEDIA KIT

Public Service Announcements

Length: 30 SECONDS

VERSION ONE

(Name of Chairman of the Board), NMA Chairman of the Board, has officially recognized management as a profession by designating June __ - __, 201_ (insert actual date of Management Week In America) as Management Week in America. In this proclamation, (Name of Chairman of the Board) said, "The high level of dedication of the members of the management profession has contributed significantly to the success of American business." (station) _____ joins in saluting the professional managers in the (city) ____ area and around the country.

VERSION TWO

NMA...THE Leadership Development Organization joins the thousands of professional managers nationwide in observing Management Week in America, June __ - __, 201_ (insert actual date of Management Week In America). Founded in 1925, the Association is committed to the principles of professionalism in management.

_______ (station) _______ joins the NMA in observance of Management Week in America.
The local members of NMA...THE Leadership Development Organization join thousands of professional managers nationwide this week to promote the role of management in American business in observance of Management Week In America, June ___ - ___, 201_ (insert actual date of Management Week In America).

NMA Chairman of the Board (Name of Chairman of the Board), has acknowledged the essential role of the management profession in ensuring the continued strength of American business by proclaiming June ___ - ___, 201_ (insert actual date of Management Week In America) as Management Week in America.

____ (city) ______ Mayor ______ (name) ______ proudly joins thousands of American management men and women in proclaiming June ___ - ___, 201_ (insert actual date of Management Week In America) as Management Week in America.

In observance of Management Week in America, June ___ - ___, 201_ (insert actual date of Management Week In America) ______ (radio or TV station) ___ salutes the men and women in management in the ______ (city) ______ area.
LOCAL MANAGER OF THE YEAR AWARD PRESENTATION

Your involvement in the Local Manager of the Year award will provide your chapter/council with exposure to the media and with valuable planning and implementation experience. The many chapter/councils now actively involved in the presentation of this award have expressed total satisfaction in this event.

PLEASE CONTACT NMA HEADQUARTERS WITH ANY QUESTIONS YOU MAY HAVE CONCERNING YOUR AWARD PLANS.

- Contact other organizations in your area to submit nominations for Manager of the Year; designate a selection committee and honor the winning manager at a luncheon or banquet during Management Week in America.
- Have chapter submit nominees for Manager of the Year and follow the above pattern. Then, have the council host an event to honor the winner.
- Submit press releases 4-6 weeks in advance. Then follow up with thank you notes if press coverage is received. (Sample press releases are included in this guide).
- Contact local TV talk show now to get scheduled in late May or June.
- Keep TV media informed as you progress in your selection of Manager of the Year so they will be present when the presentation is made.

* * * *

Move the above two items to page 3 under APRIL

*Management Week in America* certificates (mounted on a wooden plaque) may be ordered for presentation to local Manager of the Year recipients. The certificates are $50 each plus shipping. Please call NMA at 937/294-0421 to place your order.