It’s time to turn the page

Steve Bailey, CM
NMA Executive Director / Dayton, OH

Once the word gets out that you’re stepping down, you find yourself at the other end of a virtually endless stream of insight and information about retirement. The Delete key is your best friend.

But, thanks to a story in the WSJ sent to me by NMA Vice Chair, Scott Chesnut, I stumbled on a work of Roman orator and statesman Marcus Cicero. My new BFF Marcus has provided a new outlook on retirement life. His basic message is that senior citizens (ouch!) remain active, just in different ways than their younger counterparts. His focus is on community service, writing, continued learning, and philosophic reflection. He notes: “Those… who allege that old age is devoid of useful activity… are like those who would say that the pilot does nothing in the sailing of his ship, because, while others are climbing the masts, or running about the gangways, or working at the pumps, he sits quietly in the stern and simply holds the tiller. He may not be doing what younger members of the crew are doing, but what he does is better and much more important. It is not by muscle, speed, or physical dexterity that great things are achieved, but by reflection, force of character, and judgment; in these qualities old age is usually not … poorer, but is even richer.”

So? Idle time and solitude are to be sought, not feared. Banish the self-help books with a five-step plan to a fulfilling retirement.

Thus, off we go. Sue and I, both, you know! It’s been a complete blast and a labor of love. When you work for an organization that helps people uncover their best selves, what’s not to like? I’ll miss all of you – YOU make our days by validating what we do at NMA. But most of all I will miss Robin Furlong and Sue Kappeler. They are superstars and for the last 37 years (out of 42 overall) I’ve literally worked alongside both of them every single day. It is such a blessing to work with people whom you admire and whom you look forward to seeing every morning. We have to stay in touch -- we know WAY too much about one another not to!

Lastly, we (the Royal We, of course) leave you in great shape. Robin is now the Queen of NMA – her reign will reflect her good nature, her respect for others, and an extraordinary work ethic. She wrote the book on customer service. Darrell Wacker and Brian Berg are rich assets just waiting to be tapped. I’ve known them for less than 6 weeks, but I can promise you that NMA found two pros! It will be a true joy to walk out the door one last time and be able to turn and smile at the three people now in charge. Like Allstate, NMA is in VERY good hands.
Meet NMA’s new Executive Director, Brian Berg

The NMA Board of Directors is pleased to announce the appointment of Brian Berg as NMA Executive Director effective May 1, 2020. Brian assumes the position held by Steve Bailey, CM, who has been Executive Director since January 1993. Steve will retire on May 31 after 42 years of service to NMA.

Brian comes to NMA after an impressive career in sales management, product marketing, and technical development. He began his career with Burroughs Corp., where he was promoted to a Regional Marketing Manager position over 10 states. This experience dealing with leadership teams in many companies helped Brian to understand business success through strategic planning and selling.

When Burroughs Corp. was purchased by Standard Register Company, he was promoted to their headquarters in Dayton, where he was tasked with developing a consulting business for the company as a startup.

As a result of successfully growing and delivering a fast-growing business unit, he was then asked to lead the development of the company’s first E-Commerce platform. Along with his leadership team, Brian developed and executed a strategic and operational business plan that resulted in a business which grew to over 300,000 users and grew national account sales for the corporation.

Brian comes to NMA from Heartland Global Payment where he served as the Executive Relationship Manager. There he was responsible for sales to new customers and management of existing clients during which time he sold the largest enterprise contract in the area working with the leadership team at one of the largest health care networks in the Miami Valley. He is a graduate of the University of Northern Iowa with a degree in Public Relations and Marketing. Brian and his wife reside in Dayton.

2020 Dates to Remember!!

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
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<tbody>
<tr>
<td>June 1-6</td>
<td>Management Week in America</td>
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<tr>
<td>July 23-25</td>
<td>National Board of Directors Meeting</td>
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<td></td>
<td>Dayton, OH</td>
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<tr>
<td>Sept. 21</td>
<td>Conference Hotel &amp; Early Bird Discount</td>
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<tr>
<td></td>
<td>cutoff</td>
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<tr>
<td>Oct. 1</td>
<td>No Conference Refunds after this date</td>
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<tr>
<td>Oct. 13-14</td>
<td>National Board of Directors Meeting</td>
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<tr>
<td></td>
<td>Greenville, SC</td>
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<tr>
<td>Oct. 15-18</td>
<td>Annual Conference – Greenville, SC</td>
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</tbody>
</table>

Does your chapter or council have interesting news to share? A unique speaker at your last meeting? A service project you are proud of? If so, why not share it with the NMA family through Breaktime? Simply send your article and photos to Darrell Wacker via email at Darrell@nma1.org!
June 1-6, 2020

Did you know NMA developed the Management Week in America program in 1978? Numerous governors, mayors and commissioners ceremoniously have proclaimed the first week in June as a special time for people to recognize the profession of management. During 1982, a Joint Congressional Resolution was signed into law reflecting the dates of the 1983 observance, and President Ronald Reagan issued a proclamation designating the week of June 5-11, 1983 as Management Week. In 1984, observance of Management Week received national visibility through the presentation of the American Manager of the Year Award to President Reagan. Recognition was extended to the President for his support and approval of bi-partisan legislation designating Management Week.

NMA Chapters are encouraged to promote a local Manager of the Year Award … or Leader of the Year. One of our responsibilities as an Association is to recognize and reward outstanding leadership and management in America. You can do your part by organizing your own Local Manager/Leader of the Year Award this year. In addition to promoting excellence in management, you will gain exposure for your Chapter/Council.

2020 Speech Contest Donor Program

Bronze Level—$25 Donation
Silver Level—$50 Donation
Gold Level—$100 Donation
Platinum Level—$250 Donation
Diamond Level—$500 Donation

Thank you to the following donors:

Jean Christopher            Diamond  $500
Ft. Worth TX
Frank De Santis             Platinum $250
Santa Ana, CA

Awards and Recognition deadlines extended!

Due to the COVID-19 pandemic, the deadlines for NMA’s annual awards have been extended. Below are the new deadlines for nominations and submissions:

Publications Contest submissions must be to NMA by June 1 instead of original May 1 deadline.

Chapter Programs Awards entries are must be submitted to NMA by June 1 instead of May 1.

The 2020 Executive of the Year, Member of the Year, and Hall of Fame nominations are due by June 15 instead of June 1.
With the passing of Frank J. De Santis, an epoch in the history of the Harbor-UCLA Medical Center NMA chapter has come to an end. Frank passed away on April 25 after a long illness. Frank J. De Santis joined the Harbor-UCLA Medical Center in 1959 (then known as Harbor General Hospital) as a professional personnel director. In 1963, Frank became the first Research Administrator for the Attending Staff Association, the first Chief Executive Officer and first President of the Research and Education Institute which would later become Los Angeles Biomedical Research Institute, now known as The Lundquist Institute. In those positions, Frank raised millions of dollars in research funding and new, modern research laboratories and building facilities for over 600 research and education projects and contracts. Frank retired from LA Biomed in 1997.

In 1966, Frank and Edward J. Foley, the new Personnel Director of the Harbor-UCLA Medical Center at that time, were successful in establishing a management chapter at Harbor, affiliated with the National Management Association (NMA). NMA had an excellent track record with many aerospace companies. Because of the rapid growth that was taking place in hospital services involving employees and the medical staff, the chapter membership was extended to all of the employees based at Harbor-UCLA Medical Center. The Harbor NMA chapter was the first health organization chapter in NMA. Over the next few years, other chapters were also established, because of the success of the Harbor chapter.

Frank supported the Harbor NMA chapter in a number of ways. For many years, the Frank J. De Santis Management Achievement Award was presented to individuals who contributed their management skills toward the betterment of the chapter.

The Frank J. De Santis Golf Tournament was the only fundraiser for the chapter’s professional development programs. As a recipient of the NMA Silver Knight of Management award and a recipient of the NMA Gold Knight of Management award, Frank regularly attended the chapter’s annual Silver Knight banquet to recognize the chapter’s efforts to educate and further the membership’s skill as managers. Frank supported the chapter’s growth and development for over 50 years.

On learning of Frank’s passing, Don Safarik, past NMA Marketing Manager and long-time friend of Frank’s said “He was truly a man to be emulated. He was kind, dignified, and highly successful in all aspects of life. I shall never forget him.” Glenn Button, NMA National Director for the Harbor chapter said “I had the opportunity to meet him several times, including the golf tournament named for him and the 50th Anniversary Gala. “He helped make Harbor-UCLA Medical Center the fine institution it is, and founded and developed your leadership chapter. Frank will be deeply missed.” From my perspective of working with Frank on chapter activities for 36 years, “he was a wonderful person, a superb manager, and a generous philanthropist.” Things will just not be the same without Frank J. De Santis being with us.
By Avis French

In a recent National Director’s article, Glenn Button quoted from the opening of *A Tale of Two Cities*: “It was the best of times, it was the worst of times.” The same can be said of the time now for the Southern California Area Council (SCAC).

Since 1952, local Southern California area chapters affiliated with NMA…THE Leadership Development Organization (NMA) and interested Individual NMA members have comprised the Southern California Area Council (SCAC) of the NMA, Incorporated. For the mutual benefit of its individual members and member chapters, SCAC has provided channels for exchange of information and ideas that increases the effectiveness of, and adds value for, its local chapters and individual members. But times have changed and SCAC must change with it. With only one NMA chapter remaining in SCAC, the SCAC board has voted to approve disaffiliation from NMA on June 30, 2020.

In the 68 years of its existence, SCAC has been recognized for its activities.

<table>
<thead>
<tr>
<th>Received Chapter awards</th>
<th>25 Outstanding chapter</th>
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<tbody>
<tr>
<td></td>
<td>27 Superior chapter</td>
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<tr>
<td></td>
<td>35 Excellent chapter</td>
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<table>
<thead>
<tr>
<th>Received Publications award</th>
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</thead>
<tbody>
<tr>
<td>16 Publications 1st place</td>
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<tr>
<td>5 Publications 2nd place</td>
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<tr>
<td>3 Publications 3rd place</td>
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</tbody>
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<table>
<thead>
<tr>
<th>Presented Gold Knight awards</th>
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<tbody>
<tr>
<td>54 Gold Knights</td>
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<table>
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<tr>
<th>Nominated national NMA Member of the Year</th>
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<tbody>
<tr>
<td>6 Members of the Year</td>
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<table>
<thead>
<tr>
<th>Nominated NMA Executive of the Year recipient</th>
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<tbody>
<tr>
<td>3 Executives of the Year</td>
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<tr>
<th>Council chapter contestant won national finals of NMA Speech Contest</th>
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</thead>
<tbody>
<tr>
<td>3 Speech Contest 1st place recipients</td>
</tr>
</tbody>
</table>

To comply with state regulations, funds will be disbursed to:

- NMA for the Speech Contest Foundation;
- BLASC for scholarships;
- Harbor chapter for professional development programs.

In discussing the disaffiliation, Lindsay Heddon, SCAC President, said, “During my tenure as SCAC president, it was difficult for me to be the president on whose watch SCAC disaffiliated from NMA. During my years as president, I enjoyed working with all of you, and getting to know you better as we shared stories, goals, and best practices.”

“As one looking at retirement in a few weeks, I look back fondly on many of the best aspects of working with our NMA members, said NMA Executive Director Steve Bailey. “Certainly getting to know the wonderful people who have worked on behalf of SCAC over the years is one of them. Not only have long-time friends come from within the ranks, but the good work of SCAC has always provided validation for what we at NMA headquarters do on a daily basis. Anyone who gets actively involved in SCAC has always been a walking billboard for the benefits their membership in NMA has provided.”
Did you know…
That NMA conducts monthly webinars? NMA’s Professional Development Committee sponsors the webinars with a wide variety of topics and facilitators.

The webinars are on the third Thursday of every month except January and July. In those months, they are on the fourth Thursday due to the NMA Board of Directors’ meeting. Webinars are at noon and 3 p.m. EDT. Upcoming topics are:

Thursday, May 21 — The Art of War...from the Broadsword to the Boardroom, Patrick Valko facilitator
Thursday, June 18 — Kick Conflict to the Curb: Get the Respect YOU Deserve, Joyce Weiss facilitator

To watch previous webinars, visit the NMA website at: https://nma1.org/nma-webinar-videos/

NMA’s Individual Member Program

Are you thinking of changing jobs, moving to a new town or retiring? Remember – you can take your NMA membership with you by becoming an Individual Member. Individual Members receive the same benefits as chapter members. Your continued interest in NMA indicates you own your personal and professional development. In today’s competitive economy, people who strive to continuously improve themselves are the same ones who are resourceful, marketable and more valuable!

Becoming an Individual Member is easy; simply visit the NMA Website https://nma1.org and click on “Join as an Individual Member” at the bottom of the page.

NMA Member Benefits include

- Membership in the world’s largest professional leadership educational society
- Access to a nationwide network of peers, all seeking to enhance their leadership competencies
- A continuous learning environment where you choose what interests you and select those which will help you grow and develop
- Below market pricing on all NMA proprietary training materials
- Discounts on self-study courses and programs
- Opportunities to challenge yourself through certificates and certification programs from NMA and its learning partners — including the Certified Manager designation and PMP professional certifications
- National conference and workshops with speakers, presenters, authors, and business leaders who keep you up-to-date and your management and leadership toolkits refined
- Monthly NMA Live Online webinars; timely and updated topics with discussion among participants and facilitators
- CEU recordkeeping and free transcripts of all your continuing educational efforts verified/submitted to NMA
- Local and national publications and newsletters such as NMA Breaktime
- Individual Member Awards and Recognition Program
- Affinity programs saving you way more than your NMA dues. Special travel, legal, and financial affinity programs designed for NMA members: Office Depot, LifeLock, LifeLine Health Screenings, Constant Contact discounts, Marsh health and wellness programs, ScriptRelief prescription savings, discounts with Thrifty, Hertz, Dollar, Wyndham, and Red Roof Inns. More programs are currently under consideration.
- NMA Individual Members also have the opportunity to join a virtual chapter. It meets monthly using Zoom to connect members with networking, information, common successes and issues. For more information, contact Monica Tucker, NMA Associate Director, dreamjob2013@gmail.com.
A time for growth

By Wendell Pinchon

Reality Check? I know that in January many of you made New Year’s Resolutions and I guess it is time to have a reality check to see how you are progressing with your resolution or resolutions. I am not about to ask, how many of these resolutions have you kept over the years? For the past few years, many of us have resolved to lose weight, eat healthier, exercise more, work smarter and harder, educate ourselves, renew old acquaintances, cooperate with colleagues, pray regularly, and organize ourselves. However, year after year how many of us remain overweight? Undereducated? Still out of touch with old friends? Stubborn with our colleagues? Unrepentant? Disorganized?

We have failed in our resolutions because we failed to remain focused. It is not that you should ignore the urge to make resolutions. On the contrary. The New Year is a season for new beginnings. Black budgets. Flat stomachs. Blank calendars.

We must focus. In tackling the whole of what needs improving about ourselves, we diffuse our energy. On Monday, we eat a Snickers Bar. On Tuesday, we call an old friend and the line is busy. On Wednesday, we clutter our desk. On Thursday, we blow our stack at the person over the wall. On Friday, we skip the lesson in grammar and read only the pictures. So by the weekend, we’ve grown ashamed of our own weaknesses, humiliated by our lack of self-discipline, embarrassed by our lack of results.

Have you been to this point before? So have I. The answer is not to give up, let up, or even check out. Instead, I think the answer is focus. Maurice Proust said, “The real voyage of discovery consists not in seeking new lands but in seeing with new eyes.” Let the inspiration for change and self-improvement propel us toward only one or two changes for the better. FOCUS. I challenge you to never stop growing and to channel energy and determination for self-improvement into one stream.

If your desire is to get in shape, set up a diet that you can realistically live with and schedule an exercise plan. If your desire is to get a better handle on your career, outline the new skills or knowledge you need and chart a plan to get you there. In trying to do everything, we often end up doing nothing.

Yes, this is a time for growth, and I hope that you will allow your chapter or council to assist you in obtaining new growth, new adventure. Encourage your fellow co-worker to become involved in your chapter /council activities. Join the NMA Board of Directors in focusing on new membership. Help us spread the word on what your membership in the NMA means to you. After all, we are all in this together and we want to make sure that everyone has the same opportunity to join a chapter that we had.
Giving credit where credit is due—a fond farewell

By Steve Bailey, CM

NMA Executive Director

As most readers know, Sue Kappeler, CM, NMA’s Vice President of Integration and Operations is also retiring at the end of May. Those of you who know me well, understand it when I say that Sue’s picture should probably have been on the first page instead of mine. The truth of the matter is that’s Sue’s contributions to NMA are definitely “front page, top of the fold worthy.” Her departure is REAL news.

Sue was the first staff member to see the value of computerized operations and took NMA (with some staffers screaming and crying) from the abacus to the monitor. She told us we needed a fax machine. She told us we needed word processors. She told us we needed to computerize our systems. She told us we needed a website. Then SHE did all these things! I’ve never known anyone who embraces change more readily. She’s just wired that way.

It’s not every day that you find someone who inherently understands how computers work and who is also endowed with marketing, meeting planning, and financial planning skills. Rarer still, is to find said individual who is also poised, polished, and possessed of the most amazing interpersonal and PR skills you can imagine.

Sue’s retirement creates a far bigger gap in the org chart than mine. She has made more friends for NMA than anyone I know. She has the unique ability to be up to her earlobes in work, but willing to drop everything to serve either an internal or external customer. Her work ethic is second to none. Over the years she has put in more hours per day, per week, or per month than is almost humanly possible.

Yet, what I know that most of you will miss the most is Sue’s sunny disposition and Can-Do Spirit. If you know Sue at all, then you feel like you are one of her best friends. I swear, the woman could put anyone on the planet at ease. Her sincerity, integrity, and warmth are matched only by her sense of logic. Whenever I find myself in a work-related “pickle,” I can’t count the number of times I’ve sought resolution by starting with asking myself, “What would Sue do?” If Sue is in the room in the middle of a predicament, you know there is a resolution at hand.

I know you join me in wishing her well and thanking her for her enormous contributions to NMA for nearly 40 years. No one will be missed more than she.

Virtual Chapter Leadership Training now online!

If you were unable to attend last month’s Virtual Chapter Leadership Training or you would like to watch all or a segment of the training again, all of the presentations from both days, including video, has been uploaded to the NMA website. To view the presentations, simply visit:

https://nma1.org/2020-virtual-clt-presentations/
### 2020 Chapter and Council Anniversaries

<table>
<thead>
<tr>
<th>Month</th>
<th>Chapter</th>
<th>Anniversary</th>
<th>Years</th>
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<tbody>
<tr>
<td>January</td>
<td>Sanford #581</td>
<td>01/22/85</td>
<td>35 Years</td>
</tr>
<tr>
<td></td>
<td>Bismark, ND</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>Santa Clara #764</td>
<td>01/01/50</td>
<td>70 Years</td>
</tr>
<tr>
<td></td>
<td>San Jose, CA</td>
<td></td>
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<tr>
<td>February</td>
<td>Collins Aerospace #625</td>
<td>02/24/15</td>
<td>55 Years</td>
</tr>
<tr>
<td></td>
<td>Melbourne, FL</td>
<td></td>
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<tr>
<td>March</td>
<td>Lockheed Martin #535</td>
<td>03/24/65</td>
<td>55 Years</td>
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<tr>
<td></td>
<td>Huntsville, AL</td>
<td></td>
<td></td>
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<tr>
<td>May</td>
<td>LM Palmdale #525</td>
<td>05/07/45</td>
<td>75 Years</td>
</tr>
<tr>
<td></td>
<td>Palmdale, CA</td>
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<tr>
<td>July</td>
<td>LM Clearwater #530</td>
<td>07/01/05</td>
<td>15 Years</td>
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<tr>
<td></td>
<td>Oldsmar, FL</td>
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<tr>
<td>COUNCILS</td>
<td>Peach Council #c080</td>
<td>04/19/85</td>
<td>35 Years</td>
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**Congratulations!!**

*Leadership is Influence*

- You can lead from anywhere in your organization
- You are a leader **NOW**...and have been
- Leadership is a practice...commit to practice it
- Leadership is not beholden to any Title, Paycheck Amount, Office, or Number of Direct Reports...

*Leadership is Influence*
Become a
Leadership Speech Contest Donor!

Support Our Most Popular Youth Program

You may now support the NMA Speech Contest at one of several different levels! Become a donor and receive a beautifully embossed certificate, framed in a goldtone-trimmed plaque, prepared especially for you! In addition, you will be recognized in NMA Breaktime as well as during our Annual Conference National Speech Contest Finals! Individual Members and chapters earn points on the monthly CAR-1 report too!

You, too, may receive one of these beautiful certificates!

Select Your Donation Level Today!

- Bronze Level - $25 Donation
- Silver Level - $50 Donation
- Gold Level - $100 Donation
- Platinum Level - $250 Donation
- Diamond Level - $500 Donation

To make a donation, simply go to www.nma1.org and click on “Become a Speech Contest Donor”. You may pay by credit card or request an invoice in order to pay by check/money order.

Remember: Donations to the NMA Educational Foundation, Inc., (a 501-c-3 organization) and its Speech Contest are tax deductible. Your chapter will also receive 5 points for each $75 contribution received by a chapter member!

NMA...THE Leadership Development Organization
3055 Kettering Blvd., Suite 210
Dayton, OH 45439
The 2020 Membership Campaign is underway. Chapters may select any two “Sale” months (of your choice) during 2020 in which the National New Member $20 Registration Fee is reduced to $10 per new member. No special forms are required, simply indicate “Sale Month” on the Chapter Dues Worksheet.

Contact Robin Furlong with Membership Campaign questions robin@nma1org or call 937-294-0421
Smile. Now you can have dental coverage that you take with you.

MetLife TakeAlong DentalSM Insurance

Introducing MetLife TakeAlong Dental insurance, an individual dental policy that you take along with you through every life event you experience. So this could be the last time you'll have to enroll for dental coverage! Now there's something to make you smile!

Two great programs to choose from:

<table>
<thead>
<tr>
<th>PPO</th>
<th>Dental HMO/Managed Care²</th>
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<tbody>
<tr>
<td>• Three benefit coverage levels to choose from: Low, Medium or High</td>
<td>• Currently available to residents of Florida and Texas.</td>
</tr>
<tr>
<td>• Flexibility to choose any licensed dentist, in or out of the network, and still receive benefits.</td>
<td>• Will be available soon to residents of California and New York.</td>
</tr>
<tr>
<td>• In-network providers accept negotiated fees, which are typically 30-45% less than the average charges in the same area.¹</td>
<td>• Two benefit coverage levels to choose from: Low or High.</td>
</tr>
<tr>
<td>• No referral needed for specialty care.</td>
<td>• Pre-select a dentist at time of enrollment, who participates in the network.</td>
</tr>
<tr>
<td>• Access to thousands of participating dental locations.</td>
<td>• Broad network of carefully screened general dentists and specialists who provide dental care at a reduced cost.</td>
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<tr>
<td></td>
<td>• No waiting periods, claim forms, deductibles or annual maximums.</td>
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</table>

Why get dental insurance?

Keeping your teeth healthy without a dental program can be expensive. Having the right dental coverage makes it easier to visit the dentist and helps lower your costs. That's where MetLife TakeAlong Dental comes in! It offers competitive pricing and great benefits today and in the future, providing you with continuous coverage.

It’s time to enroll

Find all the information you’ll need in one convenient location at metlifetakealongdental.com. Learn more about the program, features and cost, then enroll for coverage for yourself and your dependents.

Enroll Online at metlifetakealongdental.com

Enroll by Phone 1-844-2METDEN
(1-844-263-8336)

Your Referral Code NMAssn

ADF# D925.16
If you have any questions, please call MetLife at 1-844-2METDEN or visit our website at metlifetakealongdental.com

MetLife TakeAlong Dental availability varies by state.

1 Based on internal analysis by MetLife. Negotiated fees refer to the fees that participating dentists have agreed to accept as payment in full for covered services rendered by them, subject to any copayments, deductibles, cost sharing and benefits maximums. Negotiated fees are subject to change.

2 Dental Managed Care is used to refer to product designs that may differ by state of residence of the enrollee, including but not limited to: “Specialized Health Care Services Plans” in California; “Prepaid Limited Health Service Organizations” as described in Chapter 636 of the Florida statutes in Florida; and “Single Service Health Maintenance Organizations” in Texas. Dental Managed Care program benefits are provided by Metropolitan Life Insurance Company, a New York corporation, in NY. Dental HMO program benefits are provided by: SafeGuard Health Plans, Inc., a California corporation, in CA; SafeGuard Health Plans, Inc., a Florida corporation, in FL; and SafeGuard Health Plans, Inc., a Texas corporation, in TX. The Dental HMO/Managed Care companies are part of the MetLife family of companies.

Dental benefits are provided by Metropolitan Life Insurance Company (MetLife) or an affiliate of MetLife. Certain administrative services are provided by Careington Benefit Solutions (Careington). Frisco, TX. Careington is not affiliated with MetLife or its affiliates. In certain states, availability of the individual dental product is subject to regulatory approval. Like most benefits programs, benefit programs offered by MetLife and its affiliates contain certain exclusions, exceptions, reductions, limitations, waiting periods and terms for keeping them in force. Please contact MetLife for costs and complete details.

Vermont Residents: Any applicable waiting periods are limited to a maximum of 6 months. Once enrolled, this will be reflected in your policy.

For Colorado Residents: This policy DOES NOT include coverage of pediatric dental services as required under the Affordable Care Act. Coverage of pediatric dental services is available for purchase in the state of Colorado and can be purchased as a stand-alone plan. Please contact your insurance carrier, agent, or Connect for Health Colorado to purchase either a plan that includes pediatric dental coverage or an Exchange-qualified stand-alone dental plan that includes pediatric dental coverage.

LO2195121A06[exp222][All States][DC,PR,VI]
Metropolitan Life Insurance Company, 200 Park Avenue, New York, NY 10166
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Gold and Silver Knights

NEEDS APPROVAL

The Gold Knight (Councils) and the Silver Knight (Chapters) are the highest awards that can be bestowed upon an outstanding executive. Only one may be presented in a year by any council or chapter. The nominee must be an executive whose reputation for outstanding leadership is well-known in the area served by the Chapter/Council. The nominee must be a person who has demonstrated the highest qualities of leadership in business or government as well as being involved in community activities. Further, the nominee should have motivated others to practice the principles of NMA’s Code of Ethics and always conducted himself or herself in an exemplary manner. Knight recipients model the way, inspire shared visions, foster the development of others, and celebrate peoples’ achievements.

This beautiful award comes with a 10"x7" crystal arc and a brass knight figurine mounted on a 12"x4"x1 5/8" black base.

Price: $319.00 plus shipping

Leadership Award

NEEDS APPROVAL

NMA has designed a new, contemporary Leadership Award available for purchase by chapters and councils. It may be presented to any member who is in good standing and who has exhibited outstanding leadership abilities through participation in Council or Chapter activities. The nominee will have regularly applied the principles of NMA’s Code of Ethics. There is no restriction on the number of these awards that can be presented during the year.

Councils or Chapters must complete the online nomination form, with the concurrence from the Council’s or Chapter’s assigned NMA National Director, to the NMA Executive Director not less than 60 days prior to the anticipated presentation date.

This towering award contrasts clear and frosted optic crystal, highlighted by a cobalt crystal diamond for a look that is beyond striking. Large enough for hoisting, this unique design will add style and a splash of color to your presentation. Etching as shown is included at no extra charge.

FREE Personalization and packed in a special presentation box.

11.5”H x 7.75” W x 2.5”D; 5 lbs.

Price: $219.00 plus shipping
Awards for Purchase from NMA!!

Distinguished Recognition Award

This handsome award can be used to thank anyone in your Chapter or Council who is deserving of special recognition for their contributions, dedication, and hard work. The recipient’s name is etched in the center of the circle and we can add the chapter name and the date of the presentation. It is made of optic crystal which is well known for its purity, precise cutting, and superb polish. The circle is made from beveled Starphire Crystal whose slight aqua tint is accented by a royal blue triangular base. The name of the award is reversed-etched around the circumference, providing an eye-catching detail.

FREE Personalization and packed in a special presentation box.

8.5”H x 9” W x 2”D; 2 lbs.
Price: $99.00 plus shipping

Outstanding Service Award

What better way to show your appreciation to a Chapter or Council Member than with this beautiful light blue and clear crystal award? Crafted with two beautifully coordinated colors the look of this optic crystal and blue glass on an aluminum base is unique and reflects the importance of the tireless contributions and “peak performance” which you are recognizing.

The NMA logo and the name of the award are deep-etched in the blue glass.

This award comes gift boxed with a silver plate (approx. 2.5”w x .5”h), suitable for later engraving

8”H x 5 1/8” W x 2”D; 2.5 lbs.
Price: $129.00 + shipping

Star Award

This award is available for purchase by both Chapters and Councils. It’s a cost-effective way to show your appreciation for almost any reason imaginable – showcasing a member for his or her “shining star qualities” and letting them know how highly regarded they are.

The award is part of Airflyte’s Constellation Series of fine acrylic awards. It has a handsomely etched star with gold paint-fill and a mirrored bottom. The NMA logo and the name of the award are permanently etched.

The award comes with a gift box and a brass plate, suitable for engraving on your end.

8 -1/4”H x 3-1/8” W and tapered from 1-1/8” to 7/16”D; 1 lb.
Price: $79.00 plus shipping
Awards for Purchase from NMA!!

Servant Leader Award

This is NMA’s newest award, available for purchase by both Chapters and Councils. Its intent is to provide unprecedented recognition for those truly special individuals for whom “community service” is second nature. The inscription reads, “In Recognition of Your Inspiring Service to Others”. That pretty much says it all.

Comprising a unique design and substantial weight, this dynamic award commands recognition through its stunning simplicity. This designer award features flawless black and clear optic crystal that makes the award a work of art. It is precisely crafted and then etched with your recipient’s name, Chapter or Council, and presentation date.

FREE Personalization and packed in a special presentation box.

9”H x 6” W x 2”D; 5 lbs.

Price: $169.00 plus shipping

World of Thanks Award

The World of Thanks Award packs a lot of style and innovation in a small package. It can be used by Chapters and Councils for any special recognition of a project or special initiative done during the year. When you really mean, “You’re about the best in the world!”, this unique award is THE perfect way to express your gratitude.

The award has a carefully etched crystal globe that rests in a groove on top of a tapered crystal base with an etched NMA logo and the words, “A world of thanks for your commitment and dedication” underneath.

The award comes with a handsome gift box and a small silver plate, suitable for engraving on your end.

5”H x 2-1/4” square bottom that tapers to 1-7/8” square top. The crystal “world” is approximately 2-1/2” round. 1-1/2 lbs.

Price: $79.00 plus shipping
2020 NMA Shorey Silent Auction!!!

**WHAT IS THE SILENT AUCTION?**

The Silent Auction is a great event, held in conjunction with the Annual Conference and designed to raise funds to help continue our NMA Leadership Speech Contest. This will be the 32nd year for Speech Contest and the 19th year for the Auction. Those who have previously participated know that this is an exciting and entertaining event! For three days, attendees mingle and network with others while checking out the various items available for bid – strategically targeting those “must win” items over the course of the conference so when that final bell rings, they win (and the Speech Contest wins!). Last year, thanks to the generosity of our bidders, the Auction proceeds alone totaled nearly $6,000 toward cost of the 2019 Speech Contest. With your participation this year, we would love to substantially increase the contribution the Auction makes!

NMA's first Silent Auction was conducted by a group of NMA volunteers at our 2002 NMA Annual Conference held in San Francisco, and brought the Speech Contest $5,235.50!! The auction is dedicated to the memory of two very special people, Dot and Forrest Shorey, who were stalwart volunteers of the International Management Council (IMC), an organization that subsequently merged with NMA in 2004. Dot, who had a vision that would strengthen the purpose and programs of IMC by raising funds (and having a little fun along the way!), championed the original IMC Silent Auction in 1992 in honor of her husband, Forrest. Forrest served the IMC in many capacities, most notably as National President of IMC. Supporting Forrest’s efforts to champion outstanding programs involving the development of youth, Dot was a visionary and an energetic team player — serving in a broad range of positions in her 35 years as an IMC member. She was a remarkable person and a dear friend to all who knew her — and attended 22 consecutive IMC National Conferences. Her daughters, Barbe Herrholz and Cindy Racic, have continued her legacy and supported this effort by attending our Annual Conference to help with the auction for several years thereafter.

The 2020 NMA Shorey Silent Auction will continue to carry on the original intent initiated by Dot with all the proceeds used to support activities involving youth... specifically the NMA Speech Contest!
HOW CAN YOU PARTICIPATE?

There are two ways that NMA members, chapters, and sponsoring companies can participate in the fun and philanthropy of the NMA Auction:

• Donate items, as well as solicit donations from other companies and/or organizations. It just isn’t much of an auction without items to bid on! Item donations are tax deductible as the funds raised by the Auction accrue to the NMA Educational Foundation, a 501(c)3 organization. It’s a great opportunity for companies – or suppliers to chapters or companies – to get their products and brand great marketing exposure to a wide audience of consumers. We’ll also highlight their donations in our Conference materials, and (did we mention?) the donations are tax-deductible!

• Bid early – and often – on the auction items up for bid at the Annual Conference!!

The idea is to have a wide diversity of items… and things that appeal to a variety of tastes and pocketbooks. We suggest a minimum value of $25. Keep in mind that items should be relatively portable, since Conference attendees will have to carry them back home in a suitcase or carry-on. If you cannot think of anything to donate, rest assured that monetary donations are always welcome and contribute greatly to the overall success of our Auction. REMEMBER, ALL CONTRIBUTIONS ARE TAX-DEDUCTIBLE!

In order to do some planning for space and materials needed for the Auction room, we would love to hear from you soon. If you are considering making an auction donation, please contact Cathy Longo (clongo@bcbsm.com) or Robin Furlong (robin@nma1.org) to let them know that you will be shipping items or bringing items to the conference. MONETARY CONTRIBUTIONS should be made payable to NMA Educational Foundation and sent to Headquarters in Dayton, and be clearly marked that the funds are for the 2020 Silent Auction. The address is: 3055 Kettering Blvd, Suite 210, Dayton, OH 45439.
Welcome 2020 New Members!!

141 NMA-BCBSM LDA
Detroit, MI
Rikki D. Barnett
Rebecca Beck
Kaitlyn R. Bradley
Muhammad U. Choudhry
Glenda F. Gogoleski
Laretha N. Gordon-Williams
Monisha Harris
Anita L. Hart
Renee L. Henderson
Matthew A. Keeney
Jessica R. Lupo
Marvelous M. Massey
Samuel P. Peters
Rachel L. Reising
Rachel M. Richert
Liane A. Schall
Nicole M. Silas
Alfreda J. Solomon
Erin M. Wallen
Michelle Weatherspoon
Xuelian C. Zhu

249 Lockheed Martin Leadership Assoc.
Fort Worth, TX
Joshua Ahmed
Megan Anthony
Kyle Bosarge
Jonathan Bouligny
Eric Brandt
Catina Broadway
Chase J. Broersma
Collin Brown
Townsend Brown
Manuel I. Bryant
Lauren Burns
Brett A. Butcher
Rayquotez Butler
Christopher Cain
Michael Canas
Cade W. Carlisle
David Castillo
Anairis Chavez
Jason Chen
Carlee K. Christian
Jessica Cramer
Patrick M. Cronin
Dakota Cuttrell
Coby J. Dawson
Shawn M. Dean
Andrew J. Doty
Barbara Downs
Glen Downs
Brock Eppler
Andrew Epps
Ryan D. Fisher
Matthew Fournier
Aaron Garcia
Mariano Garcia
La’Fred D. Gibbons
Ezequiel Gonzalez
Chad Goodlow
Eric C. Green
Alexander W. Grosvenor
Gheorghina Gruiu
Ronald Haire
Matthew D. Hawkins
Brian Henriquez
Cory Hensley
Roger Holguin
Sydney Howard

155 Boeing Oklahoma Leadership
Oklahoma City, OK
Abigail Carlson
Daniel Diel
David Eboh
Gabriel T. Gasiorowski
Shawn Gulikers
Brittany Hampton
Travis Hampton
Erica King
Robert Lynn
Carla Merritt
Connor Nolan
Scott Willis

220 Columbus Public Service Chapter
Columbus, OH
Audrea E. Hickman
Rajesh Singh

Thomas Huber
William A. Huffman
Christopher P. Hughes
Adora E. Jackson
Krista N. Jackson
Ashley M. Johnson
Olivia Jordan
Olivia Jordan
Shekhar Karki
Codi Knoblock
Matthew Kowel
Erika Langello
Thinh Le
Jillian L. Levin
Caitlin Little
Peter A. Liu
Jonathan Lopez
Courtney E. Lynch
Linford C. Marr
Garrett Mason
Jennifer Matchett
Jack K. Matula
Thurman D. May
Sela Mitrisin
Robert M. Moreno
Christopher R. Morrison
Charles J. Moses
Dolan Motter
Ernest D. Munoz
Justin Murphy
Gene Neely
Krystal M. Orr
Hanna M. Osteen
Reid Palacheck
Oscar D. Parra
Bradley Patterson
Tia Perry
Damaris Puig
Jeffrey T. Rangel
Seetha Ravi
Ross E. Raybon
Bryan Reinhard
Maribel Reyes
Deborah Ripic
Sean H. Roberts
Kate Rocero
Rebecca L. Russell
George Samarripa
Abigail Sanchez
Welcome 2020 New Members!!

249  Lockheed Martin Leadership Assoc.
     Fort Worth, TX (Cont’d)
     Denise Sanders
     Kenneth Saxton
     Roxanne J. Schell
     Ryan Schleder
     Austin Schneider
     Cameron Schooley
     Aspen Shade
     Jarret Shoemaker
     Jason Sissung
     Matthew Slovak
     Shirley D. Smith
     Leilani Spurlock
     Christian T. Stewart
     Sarah Tolar
     John Urso
     Matthew VanHoose
     Lisa Wagner
     Matthew Walker
     Samuel Walker
     Evelyn Webb
     Harry J. Whipple
     Aaliyah Whitmire
     Desmand Williams
     Isaiah Williams
     Julius R. Williams
     Ciera Woods
     Troy Young
     Jacob Zaborsky
     Giovanni Zequiri

395  Mid-Columbia Leadership Development Assoc.
     Richland, WA
     Linda Angel
     Anissa Goehringer
     Matt Richards

492  KBRwyle Leadership Assoc.
     Houston, TX
     Janis Clutter

495  KBRwyle Leadership Assoc.
     Huntsville, AL
     Wade Fox
     Yvette Kidd
     Timothy Tennison

517  Leadership Link
     Lincoln, NE
     Adelle Burk
     Kevin Cass
     Willa DiCostanzo
     Angel Edwards
     Sophia Imms
     Mike Middendorf
     Renee Reif
     Renae Rief
     Amy Schlichting
     Kayla Sellhorn
     Robert Watton
     Lance Wolken

525  Lockheed Martin Leadership Assoc.
     Palmdale, CA
     Tara Ballou
     Carlos Davila
     Christopher Donatelle
     Damian Gaona Guerrero
     Mena Giras
     John Haynes
     Jason Homesley
     Lara Midgley
     Jaqueline Moore
     Mark Nardo
     Nathan O’Brian
     Jonathan Ofori
     Aaron O’Hara
     Staci Pearcey
     Rares Pintea
     Winston J. Rogers
     Jennifer M. Sanchez
     Isaiah Smith
     Samantha Smith
     Michael Tanis

531  Lockheed Martin Leadership Assoc.
     Marietta, GA
     Isata S. Barrie
     Faneshka Charite
     Gregory J. Czerwonka
     Randy L. Daniel
     Ishan J. Desai
     Oghenetega P. Eshareturi
     Patrick E. Farrell
     Brittanay J. Galloway
     Robert L. Greene
     Daniel M. Johnson
     James M. King
     Alexandra A. Leon-Khan
     Kerry D. Wilson
     Debbie A. Yaccarino

280  Nokia Leadership Assoc.
     Plano, TX
     Connie Gidney
     Nitzia Gomez
     Michele Lehti
     Jim McGowan
     Klaus Metnitzer
     Piia Nikkanen
     Hana Teshome
     Anumaneni Venkataramana

524  Lockheed Martin Leadership Assoc.
     Greenville, SC
     Ryan Bergren
     Chelsea Bray
     Eric C. Brown
     Darla Burns
     Kris Champy
     Sarah DeWaele
     Wes Donithan
     Wesley Groves
     Mark Keating
     Nathaniel Plante
     Marvin Stephens

534  Lockheed Martin SSC Leadership Assoc.
     Silverdale, WA
     Denielle Eiler
     Matthew Ellis
     Candace McKenna
Welcome 2019 New Members!!

535  Lockheed Martin SSC Leadership Assoc.
     Huntsville, AL
     - Raven Adams
     - Kyler D. Bush
     - Christopher A. Colborn
     - Jorden E. Cole
     - Amahle E. Davis
     - Brittany M. Eaton
     - Coretta Ellison
     - Richard J. Futch
     - Kristofer D. Hall
     - Andrew J. Haubrich
     - Ashley R. Henderson
     - Kasheena Henderson
     - Tyierra R. Henderson
     - Arthur E. Henley
     - Jeremy C. Hurst
     - Amy M. Jones
     - Joseph D. Kabalin
     - Jennifer M. King
     - Justin R. Kizer
     - Karen M. McLaughlin
     - Brandon McNutt
     - Edgar Mejia
     - Karen A. Morland
     - Lauryn M. Morrison
     - Precious Mulbah
     - Faith E. Oliger
     - Erica D. Pettway
     - Allen Prescott
     - Michele A. Red
     - Jamal Ridgel
     - William G. Rumph
     - James H. Sears
     - Patrick E. Sprung
     - Anna Sullivan
     - Nikki L. Terry
     - Alexis T. Tillery
     - Jeff A. Wead
     - Lydia M. Weidenbacher
     - Thomas C. White
     - William G. Wright

540  Lockheed Martin SSC Leadership Assoc.
     Sunnyvale, CA
     - Kristy L. Dalrymple
     - Sean P. Donner
     - Robin Issaco
     - Kevin R. Jones
     - Ryan P. Zertuche

542  Lockheed Martin SSC Leadership Association
     Kings Bay, GA
     - Paige B. George
     - Michaela C. Kotlowski
     - William P. Lutz
     - Kelly C. Oliver
     - Jarred Scott
     - Morgan J. Spence
     - Robert E. Wright

546  Lockheed Martin SSC Leadership Assoc.
     Cape Canaveral, FL
     - Joshua Davis
     - Brandon Gianvito
     - Samantha Gillespie
     - Melvin McPherson
     - Rudolph Notice
     - Douglass A. Pecarina
     - David Rodriguez
     - Cheryl Sosa
     - Thomas Young

555  LMSSC-LA Greater New Orleans Chapter
     - Jason J. Borcz
     - Brietta R. Oakley
     - Darsey L. Pearson
     - Patrice M. Tolliver
     - Leslie J. Weller

560  Lockheed Martin Rocky Mt. Leadership Assoc.
     Littleton, CO
     - Cole D. Anderson
     - Francis C. Heil

581  Sanford Leadership Assoc.
     Bismarck, ND
     - Morgan Brilz
     - Nick Hillman
     - Rochelle Schaffer
     - Carrie Scheller
     - Brianna Scherr
     - Andrea Sutheimer
     - Kristin Vetter

611  Lockheed Martin Leadership Association
     Moorestown, NJ
     - Letia Barnes
     - Lakim Desir
     - B.J. Dickerson
     - Kelly Jones
     - J. G. Salgado Delgado
     - Maria Thompson

625  Rockwell Collins Leadership
     Melbourne, FL
     - Valeria Norwich

626  Collins Leadership Assoc.
     Richmond, TX
     - Matthew Brace
     - Daniel Carrol
     - Ranjit Chitre
     - Jean Christopher
     - Denna Gruber
     - Gerald Ray
     - Brandon Richard
     - Heather Robertson
     - Arif Syed
     - Donna Taylor
     - Louise Underwood
     - Ximone Willis

701  Boeing Leadership Assoc. of
     Huntington Beach, CA
     - Lance P. Aja
     - James J. Bonang
Welcome 2020 New Members!!

706 Port of Seattle Chapter
Seattle, WA
Marina Collinsworth
Ethan Conley

999 Individual Members
Dedra Adams-Johnson
Leandro Contreras-Sanchez
Dennis Dowling

Fiona Earnhardt
Gheorghina Gruia
Greg Maultsby
David Sandhu

This new member list includes all new members reported to NMA between January 1, 2020 and April 30, 2020!

American Red Cross embraces leadership

By Avis French

How would you feel if, after 35 year of being a “Red Cross Blood Drive Coordinator,” you logged into blood donor system and did not see your Coordinator login screen? Instead, you saw a Blood Program Leader login screen. Well, that is what happened to me recently. I contacted my Red Cross recruiter, who had no idea about any changes to the system. While I awaited more information from her, I decided to “give it a try.” Imagine my further surprise when, after logging in, there was all my old information!

Later on, from an email to all the Red Cross “leaders,” we learned why the name change was made.

“Running a blood program that sustains life every day is much bigger than coordination or engagement. It is the pinnacle of leadership, particularly as a volunteer championing this never-ending, lifesaving mission. Now every time you see the phrase "Blood Program Leader", know that it is always delivered with our gratitude for exceptional service to community members receiving chemotherapy, suffering chronic illness, or having the most unexpectedly difficult moments of their lives.”

Leading a blood program means you are constantly communicating with Red Cross staff and volunteers, facility staff and volunteers, community volunteers; you are maintaining information in a complex and multi-purpose database; you are welcoming repeat and first-time donors. Conducting successful blood drives is leadership at its best.

Has your Chapter or Council had a change in Officers??

If so, please complete the Officer Update Form which can be found on the NMA Website; we want to ensure our records are accurate and that we’re reaching everyone.

https://nma1.org/officer-update-form/
Planning is underway for our 2020 NMA Annual Conference in October. Speakers are being lined up, Educational Sessions are being refined, Award Nominees are being submitted, and even the menus are being firmed up – and we DO like to eat well … and often… at our Annual Conference!

Complete details will soon be on the website at www.nma1.org. A reminder too, that the website is continually updated with specifics as we get closer and closer to October. Make sure that you check in frequently to get all the latest Conference news and valuable information.

You will soon find links to the Conference Registration Form, the Hotel Registration Form, the Conference Schedule, hotel and travel information, the Shorey Silent Auction, the conference charity which we are supporting, as well as the Educational Sessions topics and presenters.

Regular Conference Registration Fees are $895, but with the Early Bird Discount coupled with your Chapter Rewards Discount, that net dollar amount goes down to $783. At the exquisite Hyatt Regency, NMA has negotiated a special price of $159 + tax, single/double room rate.

Stay tuned for more information. We look forward to greeting you in Greenville – a city known for its main street, bustling art scene, and one of America’s foodie hot spots according to People Magazine.

<table>
<thead>
<tr>
<th>NMA Regular Registration and Discounts</th>
<th>Amount</th>
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<tr>
<td>Regular Registration if paid after September 21</td>
<td>$895</td>
</tr>
<tr>
<td>Early Bird Discount if paid by COB September 21</td>
<td>$25</td>
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<tr>
<td>Chapter Rewards Discount if available for your chapter (10% off Early Bird)</td>
<td>$87</td>
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<tr>
<td>Net Registration with Early Bird &amp; Maximum Chapter Rewards</td>
<td>$783</td>
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