Recognition and Awards Guide



NMA's NEW Chapter Leader Training Series CHAPTER LEADERSHIP TRAINING

Recognition and Awards Guide



© NMA... THE Leadership Development Organization 2210 Arbor Boulevard Dayton, OH 45439-1580 Phone 937-294-0421 Email <u>nma@nma1.org</u> Web <u>https://nma1.org</u>

Reviewed March 2019

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NMA RECOGNITION

RECOGNITION/AWARDS CHAIRMAN RESPONSIBILITIES

This guide is designed to familiarize you with the NMA Recognition and Awards Program and should serve as a handbook for Recognition/Awards Chairman during the administrative year.

Recognition is much more than the chapter/council Excellent, Superior and Outstanding Awards. NMA provides recognition for other chapter group activities as well as individual recognition for those who have gone above and beyond for their chapter, organization, and/or community.

As the Recognition Chairman, you should:

- Study the contents of this manual to familiarize yourself with NMA's awards available.
- Consult with other chapter or council officers during your goal-setting meeting and provide information about the different types of NMA recognition available.
- Determine what group awards are within reach of your chapter or council and make a recommendation to the officers.
- Work with other chapter or council leaders to determine what other types of recognition will be included for the upcoming year.
- Establish lines of responsibility AND communication with the appropriate chapter or council leaders regarding the awards program.
- Monitor other officers throughout the year to ensure compliance with NMA recognition guidelines.
- Complete and submit the Chapter Achievement Roadmap CAR1 to NMA Headquarters within 30 days of the end of the month you are reporting OR complete and submit the Council Achievement Roadmap CAR2 to NMA Headquarters within 30 days of the end of the QUARTER being reported.

The CAR1 and CAR2 (as well as other award nomination/entry forms are available for download on the NMA website at: https://nma1.org/chapter-and-council-awards-forms/

The Recognition Committee continually reviews and revises the requirements of the Recognition Program in an effort to make it more equitable and to better meet the needs of our affiliates. This committee is made up of Directors who represent you, the membership. Any concerns you have regarding the Recognition Program should be brought to the attention of your assigned Director who will then take that concern to the Recognition Committee. Good luck in your upcoming year!

1001. INDIVIDUAL NATIONAL AWARDS

A. EXECUTIVE OF THE YEAR AWARD

- Description The objective of the award is to recognize a senior executive who has gained significant recognition for managerial and leadership accomplishments, conducted both personal and business affairs in accordance with NMA's Code of Ethics. This is NMA's highest individual award. A plaque will be presented to the recipient at NMA's annual conference.
- Qualifications A nominee must be a senior executive with a demonstrated record of managerial and leadership accomplishments over his/her career and have received formal recognition for them. Also, the nominee must have supported the principles of contemporary management and

been substantially involved in the community. To be considered for this award, a nominee need not have held membership in NMA, but should have been a lifelong advocate of NMA's Code of Ethics.

- Nomination Submittal Award nominations must be submitted by the designated deadline date, on the approved forms made available to all Chapters and Councils, and contains a Chapter or Council endorsement.
- 4. **Review and Scoring** The Recognition Committee will receive and review all nominations submitted for the Executive of the Year Award. Each committee member will score the 5 areas of the nomination.
- 5. **Ranking and Final Judging** The NMA Staff will combine the scores submitted from the Recognition Committee to determine the top 3 nominations. By the mid-year Committee meeting, the 3 nominees with the highest number of points will be evaluated and a recipient of the award declared.

B. HALL OF FAME

- Description This award is given to an Individual in recognition of significant personal and professional contributions to the development of management / leadership – its advocacy through exemplary personal behavior, or its development via writing, teaching, or theory development. Consideration is also given to outstanding achievements in the related areas of human resource development, training, ethics, and transformational leadership. The recipient will be "inducted" during a general session of NMA's Annual Conference.
- 2. Qualifications Nominees are generally nationally or internationally recognized for outstanding managerial, leadership, and human resource developmental accomplishments. They are leaders, innovators, and thinkers in their chosen field(s) and their achievements should be shown to have significantly impacted the workplace. Recipients may be retired from their primary career and the honor may also be bestowed posthumously. The recipient or some representative must be present to accept the award. While NMA membership is not a requirement, the individual exemplifies the principles included in the NMA's Code of Ethics.
- 3. **Nomination Submittal** Award nominations must be submitted by the designated deadline date, on the approved forms made available to all Chapters and Councils, and contains a Chapter or Council endorsement.
- 4. **Review and Scoring** The Recognition Committee will review all nominations submitted for the Hall of Fame Award. Each committee member will score the four areas of the nomination.
- Ranking and Final Judging The NMA Staff will combine the scores submitted from the Recognition Committee to determine the top 3 nominations. By the mid-year committee meeting, the 3 nominees with the highest number of points will be evaluated and a recipient of the award declared.

C. MEMBER OF THE YEAR AWARD

 Description - The objective of the award is to recognize a current NMA member for his/her efforts during the past 12 months that enhanced the effectiveness of the Chapter or Council and advanced the purpose and the image of NMA. The award recipient will be recognized at the NMA's Annual Conference and will receive a \$500 cash award and a plaque. Elected National Officers and National Directors are excluded from receiving this award.

- 2. **Qualifications -** A nominee must be a continuous NMA member for the past two years and have made significant contributions to Chapter or Council operations and activities.
- 3. Nomination Submittal Award nominations must be submitted by the designated deadline date using the approved forms made available to all Chapters and Councils. The nominations must be endorsed by a NMA Chapter or Council and be signed by two officers of the nominating organization. It is extremely important to discuss in the Chapter/Council endorsement the significance and consequences of the nominee's specific efforts, accomplishments, and activities during the past year of NMA leadership.
- 4. **Review and Scoring** The Recognition Committee will receive and review all nominations submitted for the Member of the Year award. Each committee member will score the two areas of the nomination.
- 5. **Ranking and Final Judging** The NMA Staff will combine the scores submitted from the Recognition Committee to determine the top 3 nominations. By the mid-year committee meeting, the 3 nominees with the highest number of points will be evaluated and a recipient of the award declared.

D. WILBUR M. MCFEELY AWARD

- Description This award is given in recognition to an individual who has made outstanding contributions to the field of management/leadership development through published books, articles, theory development, positions held, or teaching. The award was established as a tribute to Wilbur M. McFeely, a creative thinking individual who made significant contributions to the field of human relations in management. An award will be presented to the recipient at NMA's annual conference. The recipient will also be expected to participate in the education portion of the conference by giving a presentation in their field of expertise.
- 2. Qualifications Nominees are either nationally or internationally recognized for accomplishments in the field of management/leadership development. They are visionary and innovative thinkers whose ideas have influenced the operation of both organizations and the people who work in the organizations. While membership in NMA is not a requirement, the nominee should be an advocate of NMA's Code of Ethics. This honor cannot be awarded posthumously. The recipient must agree to be present to accept the award.
- 3. **Nomination Submittal** Chapters, Councils, or Individual members may submit the name of a qualified nominee to the Recognition Committee Chair and Staff Advisor by December 1 for the following year.
- 4. **Review and Selection** The NMA Staff will prepare a list of qualified nominees and with the advice and counsel of the Recognition Committee Chair and the Chairman of the Board, the NMA Executive Director will make the appropriate contacts to secure an honoree.

E. NEW CHAPTER DEVELOPMENT AWARD

- 1. **Description** The purpose of this award is to recognize an individual member who initiates the development of a new Chapter and provides support to NMA up to the time of new Chapter chartering. The award will be presented at the Annual Conference.
- 2. **Qualifications** The nominee must be instrumental in making the initial contact with the prospective organization or potential Chapter and must make an exceptional contribution to the formation of the new Chapter.

- 3. **Nomination Submittal** The nomination for the individual must be made in writing to NMA Headquarters. The nomination should provide the details of initial contact and outline the support that the nominee provided leading to new Chapter chartering. The nomination should be written within 30 days of New Chapter chartering.
- 4. **Final Approval** The nominations will be reviewed by the Association Services and Development Committee Chair and forwarded with recommendation to the Staff Advisor (NMA Executive Director) who approves the Award.

1002. INDIVIDUAL LOCAL AWARDS

A. GOLD KNIGHT AWARD

- 1. **Description** Each NMA Council may present a Gold Knight once a year to an outstanding individual that meets the qualifications established by NMA. This is the highest award a NMA Council can give.
- 2. Qualifications The nominee must be an individual whose reputation for outstanding leadership is well known in the area served by the Council. The nominee must be a person who has demonstrated the highest qualities of leadership in business or government as well as being involved in community activities. Further, the nominee should have motivated others to practice the principles of NMA's Code of Ethics, contributed to a better understanding of NMA.
- 3. Nomination Submittal Councils must submit a letter of qualifications, with concurrence from the Council's assigned Director, to the NMA Executive Director, not less than 60 days prior to the presentation of the award. The letter should address the length of the nominee's management career along with accomplishments, leadership qualities, and actions the nominee performed or influenced.
- 4. Final Approval The NMA Executive Director shall review the nomination and verify the award was not presented to another recipient from the Council within the past administrative year. The Executive Director shall prepare a recommendation to the Executive Committee to approved or disapprove the award. The recommendation shall also state if the award has been presented to another recipient from the Council within the past administrative year. The Executive Committee shall respond with their decision within 3 working days and the NMA Executive Director will notify the Council of the decision. If approved, the NMA Executive Director shall order the award.
- 5. Award Presentation The award should be presented locally by the Council so superiors, peers, subordinates, friends and family can witness the presentation.

B. SILVER KNIGHT AWARD

- 1. **Description** Each NMA Chapter may present a Silver Knight once a year to an outstanding individual that meets the qualifications established by NMA. This is the highest award a NMA Chapter can give.
- 2. Qualifications The nominee must be an individual whose outstanding leadership is well known to the members of the organization and whose example has inspired them. The nominee must be a person who has demonstrated the highest qualities of leadership in business or government as well as being involved in community activities. Further, the nominee should be a person who regularly applies the principles of NMA's Code of Ethics, contributes to a better understanding of NMA.

- 3. Nomination Submittal Chapters must submit a letter of qualification, with concurrence from the Chapter's assigned Director, to the NMA Executive Director, not less than 60 days prior to the presentation of the award. The letter should address the length of the nominee's management career along with accomplishments, leadership qualities, and actions the nominee performed or influenced.
- 4. Final Approval The NMA Executive Director shall review the nomination and verify the award was not presented to another recipient from the Chapter within the past administrative year. The Executive Director shall prepare a recommendation to the Executive Committee to approved or disapprove the award. The recommendation shall also state if the award has been presented to another recipient from the Chapter within the past administrative year. The Executive Committee shall respond with their decision within 3 working days and the NMA Executive Director will notify the Chapter of the decision. If approved, the NMA Executive Director shall order the award.
- 5. Award Presentation The award should be presented locally by the Chapter so superiors, peers, subordinates, friends and family can witness the presentation.

C. LEADERSHIP AWARD

- 1. **Description** NMA Councils or Chapters may present a Leadership Award to any member who is in good standing and has exhibited outstanding leadership abilities through participation in Council or Chapter activities. There is no restriction on the number of these awards that can be presented during the year.
- 2. **Qualifications** Besides exhibiting outstanding leadership skills, the nominee should have motivated others to participate in Council or Chapter activities. Also, the nominee should be a person who regularly applies the principles of NMA's Code of Ethics.
- 3. **Nomination Submittal** Councils or Chapters must submit a letter of qualification, with concurrence from the Council's or Chapter's assigned Director, to the NMA Executive Director not less than 60 days prior to the presentation of the award. The letter should describe the nominee's effort, impact and importance of the effort, personal attributes, and an example of applying NMA's Code of Ethics.
- 4. Final Approval The NMA Executive Director shall review the nomination and prepare a recommendation to the Executive Committee to approve or disapprove the award. The Executive Committee shall respond with their decision within 3 working days and the NMA Executive Director will notify the Chapter of the decision. If approved, the NMA Executive Director shall order the award.
- 5. Award Presentation The award should be presented locally by the Council or Chapter so superiors, peers, subordinates, friends and family can witness the presentation.

1003. CHAPTER/COUNCIL ACHIEVEMENT AWARDS

Chapters and Councils may earn achievement awards by meeting or surpassing standards of performance established by the Recognition Committee. Earning an achievement award demonstrates that the Chapter or Council offered balanced and well-rounded activities to its members. It also demonstrates that the Chapter or Council membership, through above average support and participation, valued the activities offered.

A. EXCELLENT, SUPERIOR, OUTSTANDING AWARDS

- Description The Chapter/Council Excellent, Superior, and Outstanding Awards are listed in order of increasing standards; to earn a Superior Award, a chapter/council must first earn an Excellent Award; to earn an Outstanding Award, a chapter/council must first earn and Excellent and Superior Award. Chapters and Councils earning one or all three of these awards will receive a plaque at NMA's Annual Conference.
- 2. Qualifications Chapters must submit a monthly Chapter Achievement Roadmap (CAR1) Form on which they record points for many chapter activities completed during the month. These points are automatically compiled on the CAR1 spreadsheet and are used to earn an Excellent, Superior, and/or Outstanding Award. This form must be sent to NMA within 30 days after the end of the month covered by the report; points will be given if it is received on time; points will be deducted if it is late. The CAR1 is also used for totaling the points necessary to determine the recipients of the NMA Community Services Award, Professional Development Award, and the Chapter Programs Award. Councils must submit a quarterly Council Achievement Roadmap (CAR2) Form on which they record points for their council activities completed during the quarter. These points are automatically compiled on the CAR2 spreadsheet and are used to earn an Excellent, Superior, and/or Outstanding Award. This form must be sent to NMA within 30 days after the end of the quarter covered by the report; points will be given if it is received on time; be sent to NMA within 30 days after the end of the quarter covered by the report; points will be given if it is received on time; points are automatically compiled on the CAR2 spreadsheet and are used to earn an Excellent, Superior, and/or Outstanding Award. This form must be sent to NMA within 30 days after the end of the quarter covered by the report; points will be given if it is received on time; points will be deducted if it is late.
- 3. **Delinquent Dues** Any Chapter with delinquent dues more than one time during its administrative year will not be eligible to give or receive any group or individual awards during the administrative year in which the delinquencies occurred. In addition, Chapters or

Councils that have any delinquent outstanding financial obligations to NMA((60 days or more past due, including Chapter dues) at the time of the NMA Annual Conference will neither receive nor be recognized for any award they may have earned during their administrative year.

- 4. **Notification** The Chairman of the Recognition Committee will send a notice of the delinquency to the Chapter/Council President who was in office during the time the award was earned.
- 5. **Final Award Earned** The NMA Staff will check the totals from the submitted CAR1's and CAR2's, determine the award earned by each Chapter or Council and inform them of their award.

B. PUBLICATIONS AWARDS

- Description The objective of the award is to recognize Chapters and Councils, in each size group that published an effective Chapter or Council newsletter. Plaques will be awarded for the best newsletter in each size group, along with second and third place certificates, at the NMA's Annual Conference.
- 2. **Qualifications -** Publications are judged on NMA objectives of publicizing and promoting Chapter or Council activities, advancing the principles of NMA, promoting Chapter or Council membership, plus format, writing style, and layout.
- 3. Entry Submittal Publications Contest entries must be submitted by the designated deadline date using the approved forms made available to all Chapters and Councils. There are two parts, A and B. Part A is self-scoring. Part B is scored by the Recognition Committee Members. Two newsletters are to be submitted for judging purposes. One issue must have been published between May 1 and December 31, and the other must have been published between January 1 and May 1. All entries must be submitted electronically in a .pdf format.

4. Review and Scoring

Part A - In the self-scoring portion of the entry form, a point will be awarded for each newsletter published during the Chapter / Council administrative year. Also, a point will be awarded for the publication of an article on the topics listed in Part A. To receive credit in this portion, a copy of each newsletter in which an article on the topic appears must be included with the entry. In space provided, please state in which copy and on what page each supporting article appears. Headquarters Staff will verify the accuracy of this self-scoring portion of the entry.

Part B - of the entry form will be scored by the members of the Recognition Committee.

5. Ranking and Final Judging - The total points earned in Part A will be added to the totals received from Part B (as scored by Recognition Committee members) to determine the total points for each entry. The NMA Staff will compile these totals and list them in descending order by size group to determine the first, second, and third place winners for each size group. These, in turn, will be submitted to the Recognition Committee for final approval.

6. Size Groups

Group 1	700 or more members
Group 2	201-699 members
Group 3	151 to 200 members
Group 4	101 to 150 members
Group 5	61-100 members
Group 6	
Group 7	29 and fewer members
Group 8	Councils

C. PROFESSIONAL DEVELOPMENT AWARD

- Description This award is presented to any Chapter who meets the criteria listed in Section 2, 3, and 5. A Chapter can have an outstanding Professional Development and Certified Manager Program through conducting both NMA and non-NMA courses, having an active Certified Manager (CM) program, and involving executive managers in the Professional Development program, whether as facilitators, reviewers of course material, or direct participation. Chapters earning this award will be recognized at NMA's Annual Conference.
- Qualifications To be considered for this award, a Chapter needs to participate in NMA's Chapter Recognition Program by submitting a monthly Chapter Achievement Roadmap (CAR1 form) to NMA Headquarters and achieving a minimum rating of Superior for all other activities reported during their administrative year.

In addition, Chapters must achieve points in both the Professional Development (B1) and Certified Manager (B6) categories. Ten percent of the total points must come from courses completed under B1. All Chapters need to earn at least 5 points in section B6 (Certified Manager).

Also, a Chapter must submit the name of their Professional Development Chairperson and must have a current B3 CEU Authorization approval on file with NMA headquarters.

- 3. **Nomination submittal** The CAR1 form will be used by the NMA Staff to document and score Professional Development and Certified Manager Program activities. No other documentation is required.
- 4. Final Selection This award will be presented to qualifying Chapters that have met the criteria listed in section b and c above, and earned a minimum number of combined points on the CAR1 Form in the Professional Development and Certified Manager categories based on the formula listed in section e below.
- 5. Points Required Chapters with more than 50 members:

Minimum points (Min) = .1 x # Chapter *Members + 50

*Membership figure is the number of paid members that have been reported to NMA as of the last day of the Chapter's administrative year.

Chapters with 50 or fewer members need 35 points for this award: Example: A Chapter with 100 members needs 60 minimum points: Minimum points = $.1 \times 100 + 50$ points = 60 points

D. COMMUNITY SERVICES AWARD

- 1. **Description** Description This award is presented to Chapters, in each size group, which have demonstrated creativity and innovation in promoting Community Service Activities within the Chapter, company, organization, and community during their administrative year. Chapters becoming award winning will be recognized at NMA's Annual Conference.
- Qualifications To be considered for this award, a Chapter must participate in NMA's Recognition Program by submitting a monthly Chapter Achievement Roadmap (CAR1 form) to NMA Headquarters. Community Services award activities are listed under the Community Services Area, Section D of the CAR1 form.
- 3. **Nomination Submittal** The CAR1 form will be used by the NMA Staff to document and score Chapter participation. No other documentation is required.
- 4. **Final Selection** This award will be presented to Chapters that have met the criteria listed in section b above, and obtained the minimum points as determined by the formula listed in section E below.

5. Points Required

Minimum Points (Min) = .2 X # of Chapter *Members + 35

*Membership figure is the number of paid members that have been reported to NMA as of the last day of the Chapter's administrative year.

Example: A Chapter with 100 members would need 55 Min points:

Min points = .2 x 100 + 35 = 55 points

E. CHAPTER PROGRAMS AWARD

A Chapter can receive this award by conducting monthly programs that enhance the members' professional and/or personal growth when they attend the chapter's membership meetings.

- 1. **Description** The "Chapter Programs Award" will be presented to any Chapter that meets the criteria listed under a, b, and c. A Chapter can receive this award by conducting monthly programs that enhance the members' professional and/or personal growth when they attend the chapter's membership meetings. Points for these programs will be recorded on the CAR1 under B2, Monthly Meetings/Programs. Chapters earning this award will be recognized at NMA's Annual Conference.
- Qualifications To be considered for this award, a Chapter MUST participate in NMA's Chapter Recognition Program by submitting a monthly Chapter Achievement Report (CAR1 Form) to NMA Headquarters and earning a minimum rating of Superior for all activities reported during their administrative year. In addition, each chapter must submit the name of their Program Chairman (or equivalent officer) to NMA Headquarters.
- 3. Submittal Chapters must submit a total of 2 monthly program communications (flyers) during the administrative year. One issue must have been published between May 1 and December 31, and the other must have been published between January 1 and May 1. All entries must be submitted electronically in a .pdf format. They may be submitted with any CAR1 during the year.

At the end of the administrative year, these flyers will be reviewed by the Recognition Committee Judges. They will review them for support of innovative programs, i.e., thinking outside the box, trying different things, speakers, venues, and topics. Each committee member reviewing the chapter's communications will assign 0-10 points for each. Those total points will be added to your end-of-year B2 total.

Each chapter MUST submit a "Chapter Programs Award Official Entry Form" no later than June 1. There are two parts, A and B. Part A is self-scoring (you enter the scores). Part B is scored by the Recognition Committee Judges.

The minimum number of points required under B2 for a Chapter Programs Award for all chapters is 85 points.

4. Final Selection — The NMA "Chapter Programs Award" will be presented at NMA's Annual Conference to ALL qualifying Chapters that have met the criteria listed in section a, b, and c above. After the Recognition Committee Judges have reviewed the flyers (communications) submitted by each chapter and added their total points from the "Chapter Programs Award Official Entry Form", to B2 on the CAR1, ONE chapter earning the most total points will be selected by the Recognition Committee to receive the "Chapter Outstanding Programs Award" for the year.

F. CHAPTER GROWTH AWARD

- 1. **Description** This award is presented to one Chapter, in each size group, which experiences the greatest increase in growth for its administrative year. Chapters earning this award will be recognized at the NMA's annual conference.
- Qualifications To be considered for this award, a Chapter must participate in NMA's Recognition Program by submitting a monthly Chapter Achievement Roadmap (CAR1 form) to NMA headquarters and must achieve a minimum rating of superior for all other activities conducted during its administrative year.
- 3. Nomination submittal No documentation is required.
- 4. **Ranking and Final Judging -** The NMA Staff will track the growth of qualified Chapters during their administrative year and will select the Chapter, in each size group, to receive this award.

5. Size Groups

Group 1	700 or more members
Group 2	201-699 members
Group 3	151 to 200 members
Group 4	101 to 150 members
Group 5	1-100 members
Group 6	
Group 7	29 and fewer members

25th ANNIVERSARY AWARD

NMA... THE Leadership Development Organization gives a special silver anniversary plaque to all NMA chapters/councils on the 25th anniversary of their original date of charter. The award is presented in recognition of meritorious service, dedication to management/leadership development and to the preservation of our free enterprise system.

50th ANNIVERSARY AWARD

A special anniversary plaque is given by NMA to all chapters/councils observing the 50th anniversary of their original date of charter, in recognition of a half century of service and dedication to the objectives and principles of NMA.

75th ANNIVERSARY AWARD

A special anniversary plaque is given by NMA to all chapters/councils observing the 75th anniversary of their original date of charter, in recognition of ¾ of a century of service and dedication to the objectives and principles of NMA.

COMPLETING THE CAR1 REPORT (CHAPTER ACHIEVEMENT ROADMAP)

The NMA Chapter Excellent, Superior, and Outstanding Awards were developed to recognize chapters for activities conducted during the administrative year. The activities listed on the Chapter Monthly Activity Report Form CAR1 should be used as a guideline for programming during your chapter's administrative year to ensure that each and every member gets the most out of his/her NMA experience. Chapters earn points for each of the activities that are listed on the CAR1. Following is the number of points required for activities on the CAR1 to be eligible for these awards:

Excellent:	200 + (500 x (# of Members/2500))
Superior:	300 + (700 x (# of Members/2500))
Outstanding:	400 + (900 x (# of Members/2500))

Point Criteria Chapter Excellent, Superior, and Outstanding Awards

Example: chapter with 100 members

Superior Award 300 + (700*100/2500) = 300+28 = 328 points

Old Method: SG5 = 400 points required

Each NMA chapter in good standing that earns and reports points for specified activities reported on the Chapter Monthly Activity Report Form CAR1 is eligible to receive an Excellent, Superior, or Outstanding Award (based on the criteria above). A chapter in good standing means that the chapter cannot be delinquent in dues payments more than one time during the administrative year. Chapters that are delinquent more than one time during its administrative will not be eligible to receive and/or give awards. In addition, at the time of the NMA Annual Conference, any chapter that has any delinquent outstanding financial obligations to NMA Headquarters will also be ineligible to receive and/or give awards.

The NMA Recognition Committee, developed the criteria for the Excellent, Superior, and Outstanding Awards. They continuously monitor and update the requirements to meet the needs of our changing chapters and organizations. It is of utmost importance that you stay abreast of these changes to ensure that your chapter receives proper recognition for a "job well-done."

The point system has been divided into four major areas with each area being divided into categories. These areas and categories are very important in any chapter operation and, therefore, have been identified in developing the criteria for the Excellent, Superior, and Outstanding Awards. The four major areas and their respective categories are as follows:

AREA A — ADMINISTRATION

- 1. Chapter Management
- 2. Chapter Board of Directors

AREA B — MEMBER SERVICES

- 1. Professional Development
- 2. Membership/Meetings
- 3. Communications
- 4. Member Relations (Boosters)
- 5. NMA National/Area/Council Activities
- 6. Certified Manager (CM) Program

Following is a description of the activities for which your chapter can earn points to achieve these awards. Each item provides details for the same item listed on the CAR1 form.

AREA A — ADMINISTRATION

③ = No Maximum Points

The foundation of an effective and successful chapter operation is based on a sound administration. It requires good planning and organizing as well as an abundance of teamwork. Without this foundation, you may find your chapter floundering with no direction. Your chapter will receive points under each of two categories for administration activities completed.

A1. Chapter Management

A sound organizational structure with properly trained leaders is key to any successful NMA chapter. These leaders should establish goals and objectives that are realistic, attainable, and fit within the financial means of the chapter. The award criteria, which outline these administrative functions, are:

AREA C — ASSOCIATION GROWTH/AWARENESS

- 1. Association Development
- 2. Association Image

AREA D — COMMUNITY SERVICES

- 1. Community Services Activities
- 2. Management Week in America

A1a. Chapter Organization Chart2 points

During the first administrative month, a chapter should prepare an organization chart depicting the responsibilities among members and a clear-cut flow of communications with a detailed list of duties. Chapters can earn 2 points for preparing such a document. **(maximum 2 points per year)**

A1b. Officer Transitioning......2 points

Each chapter should complete NMA's Chapter Leadership Training Program (found in President's Guide) to make sure new chapter officers have a smooth transition into their new role. (maximum 2 points per year)

If your chapter collects dues through payroll deduction, the **NMA Membership Report Form for Payroll Chapters (M1-P)** must be submitted to NMA each month. Dues should be received by NMA within 30 days of the month being reported (e.g., June's membership report and dues payment must be received no later than July 31).

For chapters reporting on an annual basis, the **NMA Membership Report Form for Annual Chapters (M-1A)** and dues payment should be submitted on the first day of, but no later than 60 days after the beginning of, the chapter's fiscal year.

NOTE: A chapter whose dues have been delinquent (over 60 days) more than one time during its administrative year shall not be eligible to receive any group awards, and the chapter's ability to give individual awards shall be suspended. No points will be given for dues being paid on time. This is a requirement.

IN ADDITION: Any chapter or council that has any delinquent (60 days or more past due) outstanding financial obligations to NMA... THE Leadership Development Organization as of the time the Annual Conference is held will neither receive nor be recognized for any award they may have earned during the administrative year.

NOTE: YOU MAY LOSE YOUR NOT-FOR-PROFIT STATUS IF YOU DON'T SUBMIT THESE EACH YEAR.

A1j. CAR1 Submitted to NMA ON TIME (NMA will enter this)3 points Chapters must submit CAR1s to NMA headquarters no later than 30 days after the end of the month being reported according to the following schedule:

CAR1 Submitted	Due at NMA
January CAR1	end of February
February CAR1	end of March
March CAR1	end of April
April CAR1	end of May
May CAR1	end of June
June CAR1	
July CAR1	end of August
August CAR1	end of September
September CAR1	end of October
October CAR1	end of November
November CAR1	end of December
December CAR1	end of January
Chapters will receive 3 points for each monthly CAR1 receiv	ed by NMA headquarters on time.
(maximum 36 points per year)	

A1k. CAR1s Submitted LATE to NMA (NMA will enter this).....-3 points Chapter CAR1s that are not received within the schedule listed in A1i will have 3 points deducted for every late CAR1 received at NMA headquarters. (maximum -36 points per year)

A2. Chapter Board of Directors

Even a very small organization finds it difficult to operate on a strictly democratic, or "town meeting," basis...and if this is true for an organization of a few dozen members, imagine the difficulties in an organization of several hundred. Chapter business just can't be handled with the necessary dispatch if members have to vote on every item that requires a decision. The board is representative of the membership and serves as the planner and navigator who sets the course and checks the progress.

- A2a. Chapter Board of Directors Meetings......2 points Chapter Board of Directors and the top Operating Group <u>should</u> meet 11 times during the administrative year. Chapters receive 2 points for each Chapter Board of Directors meeting held during the administrative year. (maximum 12 meetings and 24 points per year)

A2g. Chapter Supports National/Associate Director 5 points

Five points will be awarded each year a chapter supports a national and/or associate director. Chapters may take credit for 2 each year whether the individuals are National Directors or Associate Directors. (maximum 10 points per year)

A2h. National/Associate Director Submits Director Report on Time......1 points Chapters that sponsor (can be financial support or a chapter to which a director is assigned) a National or Associate Director will receive one CAR1 point per each month the director submits their director report within 30 days of the month being reported. (maximum 12 points per year)

AREA B — MEMBER SERVICES

③ = No Maximum Points

Six categories have been identified and selected as criteria for recognition points for this area. Those areas are Professional Development, Membership Meetings, Communications, Member Relations (Boosters), NMA National/Council Activities, and Certified Manager (CM) Program. Since MEMBER SERVICES is such a vital part of an NMA chapter, more points can be accumulated for this area. Chapters may receive points for each activity

completed under the different categories as described below toward fulfilling the requirements for the Excellent, Superior, and/or Outstanding Award.

B1. Professional Development

Growth through continuing personal and professional development is one of the principal thrusts of NMA... THE Leadership Development Organization. It is no secret that the success of an NMA chapter is dependent upon the effectiveness with which professional development is delivered to individual chapter members. For many chapter officers, there is a general recognition that the educational opportunities a chapter can offer constitute the backbone of the entire operation.

REMEMBER... TO BE ELIGIBLE FOR THE PROFESSIONAL DEVELOPMENT AWARD, YOUR CHAPTER MUST HAVE A CURRENT, UP-TO-DATE B3 FORM, AUTHORIZATION TO GRANT CEU ON FILE WITH NMA'S PROFESSIONAL DEVELOPMENT DEPARTMENT PRIOR TO THE END OF YOUR ADMINISTRATIVE YEAR.

- B1d. *Chapter-Sponsored Non-NMA PD Courses Completed 3 3 points Chapters receive 3 points for each *Chapter-Sponsored Non-NMA professional development course completed. A B4 (CEU Credit for a Non-NMA Course Form) must be completed and approved by NMA in order to receive credit for the course. Indicate on the CAR1 in the space provided, the course code, course name, # of hours, date completed, and # of participants for each course. (no maximum points)

8-13 hours	1 point
14-20 hours	2 points
over 20 hours	3 points

*A CHAPTER-SPONSORED PROFESSIONAL DEVELOPMENT COURSE AS DEFINED BY THE RECOGNITION COMMITTEE IS ANY COURSE/PROGRAM SPONSORED OR CO-SPONSORED BY YOUR NMA CHAPTER THAT HAS BEEN APPROVED FOR CEU CREDIT BY NMA UNDER THE GUIDELINES ESTABLISHED BY THE INTERNATIONAL ASSOCIATION FOR CONTINUING EDUCATION AND TRAINING. THE ASSIGNED COURSE CODE MUST BE LISTED ON THE CAR1 IN ORDER TO RECEIVE CREDIT FOR THESE COURSES.

B1f. Online Courses Completed Definition of the points of the points of the points of the points for members that take ANY Professional Development online courses based on the following schedule (no maximum points):

1-5 participants	1 point
6-10 participants	2 points
11-15 participants	3 points
16-20 participants	4 points
21-25 participants	5 points
26 or more participants	6 points

B1g. Courses taken at other chapters Difference of the points of the points of the points of the points for members who take ANY Professional Development courses at other chapters based on the same schedule listed in b1f. (no maximum points)

Please list course name, number of hours, date completed, and number of participants in the space provided on tab labeled "B1g. Courses taken at other chp."

- **B1i.** Members taking IQShare, MindEdge or BTE NMA Partnership Courses ① 1 point Receive 1 point each time one of your members take any courses (PMP, etc.) via NMA's partnership with IQShare, MindEdge, or BET. (no maximum points)

Please list the participant's name and course taken under the B1i tab.

B1j. Bonus Points for # Participants Completing B1i Difference of the points of the point of the

1-5 participants 1 point
6-10 participants 2 points
11-15 participants 3 points
16-20 participants 4 points
21-25 participants 5 points
26 or more participants 6 points

These points count toward an Excellent, Superior, and/or Outstanding Award but will not be credited toward the Professional Development Award..

B1I. Bonus Points for Attendees Completing B1k...... ① 1-6 points Chapters will receive bonus points for each participant who completes courses listed under B1k

based on the following: (no maximum)

1-5 participants 1 point
6-10 participants 2 points
11-15 participants 3 points
16-20 participants 4 points
21-25 participants 5 points
26 or more participants 6 points

These points count toward an Excellent, Superior, and/or Outstanding Award but will not be credited toward the Professional Development Award.

B2. Membership Meetings

The monthly meeting is the one truly universal function of all activities conducted by NMA chapters. Traditionally, the monthly membership meeting has been the central, and sometimes the only chapter activity. While considerable progress has been made through the years, no other program or activity has yet seriously challenged the pre-eminence of the monthly meeting, at least in the minds of the member.

45% and up	5 points
35%-44%	4 points
25%-34%	3 points
15%-24%	2 points
14% and less	1 point

- B2f. Name of Program Chairman2 points Chapters may earn 2 points for submitting the name of their Programs Chairman in the space provided on the CAR1. (maximum 2 points per year)

B3. Communications

Communication plays a crucial part in any successful chapter operation. Members and your NMA Director must be kept informed of events and happenings within your chapter. To recognize chapters that communicate effectively, the following award criteria have been established:

- B3b. Newsletter Published5 points Chapters receive 5 points for each newsletter published (hard copy or electronic copy) during the administrative year. (maximum 60 points per year)
- **B3c.** NMA Code of Ethics and Statement of Principles Published in Newsletter2 points Chapters that publish NMA Code of Ethics AND the NMA Statement of Principles in their monthly newsletter will earn 2 pts. (maximum 24 points per year)

B3e. Professional Development Course Notice

A chapter should publish and distribute notices in advance for all professional development courses held. 1 point will be awarded for each professional development course announcement prepared and distributed. (no maximum points)

- B3h. Update Information on Chapter Website......5 points Chapters can receive 1 point each month that their information on their home page is updated. (maximum 60 points per year)

- **B31.** Points for Members Posting on NMA FaceBook, LinkedIn, or Blog 1 point This is reserved for points that NMA may grant for chapters during the year for things such as responding to surveys and any other activities for which you would be notified. NMA will notify chapters when this item may be used and for what it may be used. (maximum 12 points)
- **B3m.** Miscellaneous Points...... Determined by NMA This is reserved for points that NMA may grant for chapters during the year for things such as responding to surveys and any other activities for which you would be notified. NMA will notify chapters when this item may be used and for what it may be used. (No Maximum)

B4. Member Relations/Boosters

The main mission of the Member Relations representatives (Boosters) is communications. This committee is the message center for two-way communication in your chapter. Through regular contacts, member relations representatives are in the best position to explain plans and programs directly to all members. They can remind the members about chapter activities and, at the same time, explain current policies and answer questions about future plans. In other words, they can ensure good communications from chapter leaders to all members.

- - Make presentation to "new hires" on benefits of becoming a member of the chapter

B5. NMA National/Area/Council Activities

NMA encourages chapters to participate in NMA National, Area, and/or Council activities made available to them. Those activities include the NMA Annual Conference, area NMA Chapter Leadership Training (CLT) as well as other Council and area activities.

- **B5a.** Participation in NMA Chapter Leadership Training U 1 point Chapters may earn 1 point for each paid member attending the leadership conference during the administrative year. (no maximum)

- **B5d.** Donations or monetary contributions to Silent Auction or Speech Contest ... ③ 5 points Chapters may receive 5 points for each item donated to the Silent Auction with a value of \$75 or more. In addition, chapters may receive 5 points for each \$75 contributed to the NMA Speech Contest Foundation. (no maximum)

- **B5g.** National Director Supported by Chapter Attends Board Meeting......2 points Chapters that support a National and/or Associate Director may receive 2 points for each National Board of Directors meeting attended by each director. (maximum 12 points per year or 6 points per each director)

B6. Certified Manager (CM) Program

NMA...THE Leadership Development Organization supports and endorses the Certified Manager Program which is administered through ICPM. For more information you may contact:

The Institute of Certified Professional Managers James Madison University Harrisonburg, VA 22807 Phone: 1-800-568-4120 Website: www.icpm.biz

NMA encourages each and every member to become a Certified Manager. Points for activities in this area may be earned as described below:

- B6b. Members Taking CM Exam 3 points Chapters can earn 3 points for each member who takes the ICPM (Institute of Certified Professional Managers) CM Certification Exam (all 3 parts comprise the Exam) during the administrative year. (no maximum)

AREA C-ASSOCIATION GROWTH/AWARENESS

③ = No Maximum Points

NMA encourages its affiliates to promote NMA growth through the establishment of new chapters and through growth within chapters. Also, one of the general objectives of NMA's Vision/Mission Program addresses NMA Image: "To increase NMA stature, visibility, and credibility by building a mutually beneficial relationship with a major educational institution to research organizational and human behavioral issues, management and leadership processes, and the latest development techniques/delivery systems." Chapters will receive points for each activity completed as described below toward fulfilling the point requirements for the Excellent, Superior, and/or Outstanding Award.

C1. Association Development

NMA encourages the promotion of NMA growth through the establishment of new chapters. Chapters may earn points for each activity listed below.

- C1b. Workshop/Seminar for Other Eligible Companies/Organizations....... 5 points Chapters may earn 5 points for each workshop/ seminar held that promotes NMA to other eligible companies/organizations. (no maximum points)

PLEASE NOTE: "Other" NMA Growth activities completed by chapters that will satisfy item "c" criteria include but are not limited to:

- Promote the "NMA Individual Membership" program to all personnel leaving the organization
- Provide information about NMA regarding benefits, civic activities, and council opportunities to another company/organization that may be interested in affiliation
- Contact a local company, set up meeting dates with them and your NMA Director, and take samples of local chapter activities to the meeting
- Make a presentation to at least one local company that does not have an NMA chapter in order to familiarize them with NMA's purpose and organization
- Publish an article in your chapter's newsletter asking members to submit names of local companies that might be interested in forming an NMA chapter

New Chapter Sponsor - Chapters that sponsor a new chapter can earn ASSOCIATION GROWTH/ AWARENESS points via activities listed in C1d, C1e, C1f, and C1g:

Steering Committee Meeting...... 🙂 5 points C1d. Chapters that hold a steering committee meeting with a prospective chapter can earn 5 points per prospective chapter. (no maximum points) Discuss New Chapter Kit 😳 5 points C1e. Chapters that obtain a new chapter kit from NMA Headquarters and conduct a meeting with the prospective new chapter to discuss the kit will receive 5 points per prospective chapter. (no maximum points) C1f. Chapters may earn 5 points per prospective chapter for having members attend a meeting with a prospective chapter and an NMA representative. (no maximum points) Formation and Charter 🙂 100 points C1g. Chapters may earn 10 points (per prospective chapter that charters) for having members attend the formation and charter of a new chapter with whom they've been working. (no maximum points) C1h. Chapters that have more paid members at the end of each quarter than it had at the beginning of the quarter during the administrative year will receive 3 points. These are based on NMA's monthly membership report, i.e., the number of members reported to NMA as of the end of each quarter. (maximum 40 points per year) C1i. Annual Internal Growth Bonus Points.....1-3 points Chapters that show a net percentage increase in members as listed in item "h" will be given bonus points as listed below at the end of the administrative year. (maximum 3 points) Chapter Growth Points Per each New Member...... C1j. Chapters will receive 1 point for each new member added to their chapter roll during their administrative year. (no maximum) C1k. 1 point will be awarded for each *individual or spousal member who joins NMA and was recruited by a chapter member. (no maximum points) *An individual member is an NMA member who pays dues directly to NMA and is not affiliated with a chapter.

C2. Association Image

One of the general objectives of NMA's Vision/Mission Program addresses Association Image: "To increase Association stature, visibility, and credibility by building a mutually beneficial relationship with a major educational institution to research organizational and human behavioral issues, management and leadership processes, and the latest development techniques/delivery systems." Chapters may receive points in this area based on the following:

Chapters that have press coverage for a chapter activity that benefits the community are entitled to 3 points. This could be an article in a company/corporate newsletter or use of a press release from NMA Headquarters. (no maximum points)

PLEASE NOTE:

Other suggested activities that qualify for promoting Association Image for item "a" are:

- Sponsor and publicize a youth activity for a home for troubled youth
- Participate in Management Week In America activities with appropriate media coverage
- Publicize and participate in a "Toys for Tots" campaign
- Publish a written article about NMA-sponsored civic events in local newspaper
- Publish and sell NMA chapter cookbooks with all proceeds going to a charitable organization
- Establish, present, and publicize a Local Certified Manager of the Year
- Provide special news coverage of chapter events (e.g., well known speakers, the NMA Leadership Speech Contest activities, Community activities)
- Sponsor and publicize a Charity Christmas Dance
- Hold and publicize an annual softball tournament with proceeds going to a charitable organization
- Some of the above may also be used as community services activities.

C2d. Submitted Nominee for NATIONAL Executive of the Year, Hall of Fame,

AREA D — COMMUNITY SERVICES

Series = No Maximum Points

Community services activities are varied and play a very important role in NMA chapter operations. The Recognition Committee has selected two categories from which your chapter may earn points for this area. Chapters will receive category points for each activity completed (as described below) toward fulfilling the requirements for the Excellent, Superior, and/or Outstanding Award.

D1. Community Activities

Chapters are encouraged to support worthwhile community projects that allow the chapter, organization, or company to become a "good citizen". There are a variety of community activities that chapters of all sizes can become active participants in. Establishing a committee is essential and is simple to organize. Recruit chapter members who enjoy working with young people and who are interested in becoming involved in the community. In order to encourage chapters to participate actively in Community Services, the following activities have been identified for NMA's chapter awards program:

PLEASE NOTE: Some suggestions for "other" activities that chapters have completed and which qualify under item b are:

- Leadership Essay Contest
- Pride in America Art Contest
- Career Counseling
- Project Business
- Junior Achievement
- Adopt-a-School

D1c. Developed and Organized Community Events

Chapters that develop and organize a community activity during the administrative year may earn 10 points for each activity. (no maximum points) Community Activity as defined by the Recognition Committee is a nonprofit activity, developed, organized, sponsored and/or cosponsored by the chapter and conducted or presented outside the chapter or company by the members. Merely supplying members for an activity initiated and controlled solely by another organization does not qualify as *sponsoring or co-sponsoring. Financial assistance or donation of gifts or "sending a few people" alone is not developing, organizing, and sponsoring. Participation as defined by the Recognition Committee would include physical participation by one or more chapter members and/or monetary donations. Some suggestions for activities that chapters have completed and which qualify under item "c" are:

- Special Olympics
- March of Dimes Walk-a-Thon
- Thanksgiving Food Program
- Bell Ringing for Salvation Army
- Drug Awareness Program
- Just Say No Program
- Bloodmobile Drive
- Fun Run or 10k with proceeds going to charity
- Sponsor a youth activity for a home for troubled youth
- Run for Arthritis Foundation
- Donate-a-toy program for children
- Big Brothers/Big Sisters program
- Help for the homeless
- Charitable function with proceeds to children's home
- Making the Grade (aka Christmas in August)

Chapters may earn 1 point for community activities article published in the chapter's monthly newsletter, local newspaper, company newspaper, or for media coverage via TV or radio. (no maximum)

D2. Management Week in America (MWIA)

- D2c. Bonus Points for MWIA Proclamation and/or Resolution 2 2 points Chapters that obtain a Management Week In America Proclamation and/or Resolution, accept it in a public ceremony and publicized (e.g., chapter newsletter, local newspaper, etc.), may earn 2 bonus points. (no maximum points).

You may also receive points under Association Image (C2a) for this activity.

COUNCIL AWARDS

COUNCIL EXCELLENT, SUPERIOR, AND OUTSTANDING AWARDS

The NMA Council Excellent, Superior, and Outstanding Awards were developed to recognize councils for activities conducted during the administrative year. The activities listed on the Council Quarterly Activity Report Form CAR2 should be used as a guideline for programming during your council's administrative year to ensure that each and every council member gets the most out of the NMA council. These suggested activities provide an excellent foundation for your council's objectives and goals. Following these guidelines will undoubtedly result in a very successful administrative year. Councils earn points for each of the activities that are listed on the CAR2.

Councils must submit the CAR2 on a quarterly basis, reporting all their activities that have occurred during the quarter being reported. This form must be received by NMA headquarters no later than 40 days after the end of the quarter being reported.

TO ACHIEVE THE EXCELLENT AWARD, A COUNCIL MUST:

- 1) submit a list of the council's elected officers along with their chapter identification on the CAR2 (only 1 time per year)
- 2) submit a list of all member chapters, how many chapters are eligible to join the council, and what percentage of eligible chapters are members of the council as outlined in #2 Membership on the CAR2 (only 1 time per year)
- 3) conduct a minimum of 2 Council Workshops (as outlined in #5 Workshops on the CAR2)
- 4) submit all CAR2 Quarterly Reports within 30 days of the end of the quarter being reported
- 5) and, earn a minimum of 175 points.

TO ACHIEVE THE SUPERIOR AWARD, A COUNCIL MUST:

- 1) earn the Excellent Award (as outlined above)
- 2) and earn a minimum of 300 points.

TO ACHIEVE THE OUTSTANDING AWARD, A COUNCIL MUST:

- 1) earn the Excellent and Superior Awards (as outlined above)
- 2) and earn a minimum of 425 points.

These awards are within the reach of every council. With careful planning, cooperation, and good council management, each council can place itself among the honored Excellent, Superior, and/or Outstanding Council Award winners!

Here are some suggestions to help you do it:

PLAN AHEAD. Right after your election, even before your administrative year begins, review the requirements carefully. Start early to establish your council objectives and goals. Plan ahead, and set target dates.

WAIT FOR RESULTS. Each time you submit a CAR2, you will be sent a "Council Award Summary" to update you on how many points you have earned. Please check this thoroughly. If you disagree with the summary, contact NMA Headquarters.

NMA ACTION. You'll be notified of the results soon after last CAR2 for the administrative year is received. Council award winners will be recognized at NMA's Annual Conference.

Following is a description of the activities for which your council can earn points to achieve these awards. Each item provides details for the same item listed on the CAR2 form.

NMA COUNCIL QUARTERLY ACTIVITY REPORT CAR2 INSTRUCTIONS

A. ADMINISTRATION

The foundation of an effective and successful council operation is based on a sound administration. It requires good planning and organizing as well as an abundance of teamwork. Without this foundation, you may find your council floundering with no direction.

A1. COUNCIL OFFICERS (REQUIREMENT)...... 10 points

The governing body of the council shall include representatives from each chapter. A chapter may between 1 and 3 representatives. Your list of officers should be submitted to NMA at the beginning of your administrative year. List the names and titles of the elected officers for your council as well as their titles and chapter identification. You need to report them only one time during the administrative year. THIS IS A REQUIREMENT; HOWEVER, YOU WILL RECEIVE 10 POINTS FOR LISTING THIS INFORMATION. (maximum 10 points)

A2. MEMBER CHAPTER LISTING (Requirement)......5 points

A list of the chapters that are members of your council should be submitted to NMA at the beginning of your administrative year. In the space provided, indicate how many chapters belong to your council. Indicate in the space provided how many chapters are eligible to join your council. THIS IS A REQUIREMENT; HOWEVER, YOU WILL RECEIVE 5 POINTS FOR LISTING THIS INFORMATION. (maximum 5 points)

A3. DIRECTORS ATTEND COUNCIL MEETINGS...... 10 points

You will receive 10 points for each director who attends the council meeting during the quarter. **(10 pts per director per meeting-no maximum)**

A4. REPORT FILING (CAR2 submitted on time) 10 points

Each Council Quarterly Activity Report (CAR2) must be received by NMA headquarters via email within 30 days after the end of the quarter covered by the report. If your council submits your CAR2 on time (as specified in the previous sentence), your council will receive 10 points. (maximum 40 points per year)

A5. REPORT FILING (CAR2 NOT submitted on time).....-10 points

Each Council Quarterly Activity Report (CAR2) must be received by NMA headquarters via email within 30 days after the end of the quarter covered by the report. If your council submits your CAR2 past the 30 days mentioned above, your council will have 10 points deducted for each late CAR2. (maximum -40 points per year)

A6. GOALS AND OBJECTIVES 2 points

Council should prepare objectives and goals. Each goal must be stated in specific measureable terms. Councils that prepare such goals and objectives will receive 2 pts. (maximum 2 points per year)

A7. IRS-990 SUBMITTED ON TIME

Chapters and Councils must submit a 990 form to the Internal Revenue Service each year within 5 months after the end of their fiscal year. For complete information and instructions, follow this IRS link: https://www.irs.gov/charities-non-profits/form-990-resources-and-tools. Chapters and Councils will receive 10 points for submitting 990 on time. (maximum 10 points per year)

NOTE: YOU MAY LOSE YOUR NOT-FOR-PROFIT STATUS IF YOU DON'T SUBMIT THESE EACH YEAR.

B. MEMBER SERVICES

Thirteen activities have been identified and selected as criteria for recognition points for this area. Those areas are: Meetings (Quarterly), Meetings (Monthly), Attendance (150 mi radius), Attendance (over 150 mi radius), Council Sponsored Workshops, Council Service Coordination, Host or Co-Host NMA Annual Events, Member Chapters Participate in Conferences, Council Conducts Mini-CLT, Executive Management Participation, Council Donations, Participation in NMA Leadership Conference, Participation in NMA Annual Conference. Since services to the member chapters is such a vital part of an NMA council, more points can be accumulated for this area. Councils may receive points for activities completed as described below toward fulfilling the requirements for the Excellent, Superior, and/or Outstanding Award.

A meeting is defined as one in which all member chapters and delegates are invited and a quorum is present. A meeting of the elected council officers does not constitute a council meeting. Indicate in the space provided whether your council meets quarterly or monthly. If your council meets quarterly, you can receive 30 points for each meeting. (maximum 120 points per year)

B2.	MEETINGS (Monthly) 10 point
	A meeting is defined as one in which all member chapters and delegates are invited and a quorun is present. A meeting of the elected council officers does not constitute a council meeting. If you chapter meets monthly, you can receive 10 points for each meeting. (maximum 120 points pe year)
B3.	ATTENDANCE - COUNCILS WITH CHAPTERS WITHIN 150 MILE RADIUS
	100% of chapters represented10 point
	80-89% of chapters represented8 point
	60-79% of chapters represented6 point
	40-59% of chapters represented
	20-39% of chapters represented
	Under 20% of chapters represented1 poin
	In the space provided, list the number of points for which you are eligible. (maximum 120 point per year)
B4.	ATTENDANCE - COUNCILS WITH CHAPTERS EXCEEDING 150 MILE RADIUS
	100% of chapters represented15 point
	80-89% of chapters represented13 point
	60-79% of chapters represented11 point
	40-59% of chapters represented9 point
	20-39% of chapters represented6 point
	Under 20% of chapters represented3 point
	In the space provided, list the number of points for which you are eligible. (maximum 180 point per year)
B5.	COUNCIL SPONSORED WORKSHOPS
	A council must sponsor at least two separate NMA workshops to qualify for an Award. The workshops must be at least ½ hour in length and attended by reps of at least 50% of the chapter affiliated with your council. 5 points will be awarded for each ½ hour workshop conducted Committee meetings do not qualify as workshops/clinics. There is no limit on the number of workshops a council may conduct. List the workshop(s) in the space(s) provided. Give your counce 5 points for each 1/2 hour during which a workshop is conducted, 1.5 hour workshop = 15 points (no maximum points)
B6.	CHAPTER SERVICE COORDINATION
	NMA council has responsibility for gathering information and materials from member chapter and other sources, and distributing them to chapter leaders. Some examples are Speaker/Program Information Exchange - Gather and compile information about speakers and

programs used in member chapters. Circulate this information regularly among chapter leaders; Professional Development Resource Exchange - Encourage chapter to exchange information on the availability of educational resources; Other - If your council provides other coordinating/administrative services for chapters, please list. List 10 points for each program conducted by your council. (no maximum points)

B7.	HOST ANNUAL EVENTS
	Host or co-host the NMA Annual Conference, East or West CLT, your council will receive 25 points. Report only those events hosted or co-hosted during the quarter being reported. (maximum 100 pts/yr)
B8.	MEMBER CHAPTERS PARTICIPATE IN CONFERENCES
	Credit for member chapter participation in an CLT or Annual Conference will be awarded as follows: (maximum 60 pts/yr)
	100% of chapters represented
	80-89% of chapters represented25 points
	60-79% of chapters represented20 points
	40-59% of chapters represented15 points
	20-39% of chapters represented
	Less than 20% of chapters represented5 points
B9.	COUNCIL CONDUCTS MINI-CLT
	If your council conducts a Mini CLT (Chapter Leader Training Meeting), 25 points will be awarded. (maximum 25 pts/yr)
B10	EXECUTIVE MANAGEMENT PARTICIPATION
	Receive 4 points each time your chapter members' executive management actively participates in a council activity. (no maximum points)
B11	COUNCIL DONATIONS TO NMA SPEECH CONTEST FOUNDATION
	Points for donations to the Silent Auction and/or monetary contributions to Speech Contest

Councils may receive 5 points for each item donated to the Silent Auction with a value of \$25 or more. In addition, councils may receive 5 points for each \$25 contributed to the NMA Speech Contest Foundation. **(no maximum)**

C. COUNCIL GROWTH/IMAGE

NMA encourages its chapters and councils to promote NMA growth through the establishment of new chapters and councils as well as through growth within councils. Also, one of the general objectives of NMA's Vision/Mission Program addresses NMA Image: Councils will receive points for each activity completed as described below toward fulfilling the point requirements for the Excellent, Superior, and/or Outstanding Award.

At the end of the year, 10 points will be awarded for any new chapters affiliated with your council during the administrative year being reported. Report last quarter only. List the names of those chapters and the date they joined your council in the space provided on the CAR2. Give your council 10 points for each under the last quarter reported. **(no maximum points)**

C2. COUNCIL PRESENTS A GOLD KNIGHT AND/OR LEADERSHIP AWARD...... 10 points

If your council presents a Gold Knight and/or Leadership Award during the administrative year, you are eligible to claim 10 points. (maximum 10 pts/yr)

C3.	30% OR MORE AFFILIATED CHAPTERS PRESENT SILVER KNIGHT AWARD
C4.	COUNCIL CONDUCTS LEADERSHIP SPEECH CONTEST 50 points
	Councils that hold a speech contest during the current administrative year will earn 50 points. (maximum 50 points per year)
C5.	PARTICIPATION IN NMA SPEECH CONTEST
	If your member chapters participate in the Speech Contest during the administrative year, award points as follows: (maximum 12 pts/yr) 100% of Chapters Represented
C6.	75% or More Affiliated Chapters Receive NMA Award10 points
	Receive 10 points if 75% of the Council's affiliated chapters earn an Excellent, Superior, or Outstanding Award for the current administrative year. (maximum 10 pts/yr)
C7.	Qualified Lead to NMA Staff 1 pt
	Councils may earn 1 point for each qualified lead submitted to the NMA Staff. (no maximum points)
C8.	Workshop/Seminar for Other Eligible Companies/Organizations
	Chapters may earn 5 points for each workshop/ seminar held that promotes NMA to other eligible companies/organizations. (no maximum points)
C9.	New Chapter Development Promotion Activities
	Councils that conduct "other" new chapter development promotion activities during the administrative year may earn 3 points for each of the activities listed below; however, councils are not limited to these activities only. (no maximum points)
	PLEASE NOTE: "Other" NMA Growth activities completed by councils that will satisfy item "c" criteria include but are not limited to:
	 Provide information about NMA regarding benefits, civic activities, and other NMA opportunities to another company/organization that may be interested in affiliation
	• Contact a local company, set up meeting dates with them and your NMA Director, and take samples of local chapter and council activities to the meeting
	• Make a presentation to at least one local company that does not have an NMA chapter in order to familiarize them with NMA's purpose and organization
	 Publish an article in your council's newsletter asking members to submit names of local companies that might be interested in forming an NMA chapter

C10.	Steering Committee Meeting 5 pts
	Councils that hold a steering committee meeting with a prospective chapter can earn 5 points per prospective chapter. (no maximum points)
C11.	Discuss New Chapter Kit 5 pts
	Councils that obtain a new chapter kit from NMA Headquarters and conduct a meeting with the prospective new chapter to discuss the kit will receive 5 points per prospective chapter. (no maximum points)
C12.	Meeting with Prospect and Director 5 pts
	Councils may earn 5 points per prospective chapter for having members attend a meeting with a prospective chapter and an NMA representative. (no maximum points)
C13.	Formation and Charter 100 pts
	Councils may earn 100 points (per prospective chapter that charters) for having members attend the formation and charter of a new chapter with whom they've been working. (no maximum points)
C14.	INDIVIDUAL OR SPOUSAL MEMBERS RECRUITED 1 point
	1 point will be awarded for each individual or spousal member who joins NMA and was recruited by a council member. (no maximum points)
	*An individual member is an NMA member who pays dues directly to NMA and is not affiliated with a chapter.

D. COMMUNICATIONS

Communication plays a crucial part in chapter AND council operations. Chapter members must be kept informed of events and happenings within the council To recognize councils that communicate effectively, the following award criteria has been established:

D1.	QUARTERLY NEWSLETTER PUBLISHED
	Ten (10) points will be awarded for each newsletter published quarterly (electronic or hard copy). (maximum 6 newsletters/60 points per year).
D2.	ENTERED NMA PUBLICATIONS CONTEST
	Councils will receive 25 points for entering the NMA Publications Contest. The appropriate forms may be downloaded from NMA's Website at: http://nma1.org/forms. (maximum 25 points per year)
D3.	COUNCIL GUIDE PRODUCED 10 points
	Produce a council guide listing all your planned meetings and workshops and receive 10 points. (maximum 10 pts/yr)
D4.	NMA CODE OF ETHICS PUBLISHED IN NEWSLETTER1 point
	Councils that publish NMA Code of Ethics in their Quarterly newsletter will earn 1 point. A copy of the NMA Code of Ethics can be found on NMA's website. (maximum 4 points per year)

D5.	NMA STATEMENT OF PRINCIPLES PUBLISHED IN NEWSLETTER1 point
	Each time the NMA Statement of Principles is published in the council's quarterly newsletter, the council will receive 1 point. A copy of the NMA Statement of Principles can be found on NMA's website. (maximum 4 points per year)
D6.	ESTABLISH/REDESIGN COUNCIL WEBSITE10 point
	Councils that establish a council website or do a major redesign of an existing council website during the administrative year will receive 10 points. (maximum 10 points per year)
D7.	UPDATE INFORMATION ON COUNCIL WEBSITE
	Council can receive 5 points each month that their information on their home page is updated. (maximum 60 points per year)
D8.	ESTABLISH LINK WITH NATIONAL WEBSITE1 point
	Council that establish a link to the NMA's National website during the administrative year may earn 1 point. (maximum 1 point per year)
D9.	SUBMIT ARTICLE FOR NMA BREAKTIME
	Council may receive 2 points for submitting an article or articles for an issue of NMA Breaktime. (6 issues of NMA Breaktime per year = maximum 12 points per year)

E. OTHER ACTIVITIES

Points will be awarded for optional council activities provided by the council. Each optional activity should be reported only one time during the quarter in which it was completed.

List any activities you feel your council should receive credit for in the space provided on the CAR2. NMA will make the determination as to whether or not you will receive credit for these activities. (no maximum)

The CAR2 can be downloaded at: https://nma1.org

SPOUSAL AND INDIVIDUAL MEMBER RECOGNITION (R-IM)

EXCELLENT, SUPERIOR, AND OUTSTANDING AWARDS

NMA recently developed a new program specifically designed to recognize Spousal and Individual Members. Individual members are those members who pay dues directly to NMA and are not affiliated with a chapter.

Individual members AND spousal members can be recognized for certain activities they complete during the year. These members can earn and Excellent, Superior, or Outstanding Award via completing activities and reporting them on the NMA Individual Monthly Reporting Form R-IM. This form may be downloaded from NMA's website at http://nma1.org. The form must be emailed to NMA on a monthly basis within 30 days of the month you are reporting. Click on the "Due Dates" tab on the R-IM form for specific due dates.

To earn an Excellent Award, you must earn 35 points; to earn a Superior Award, you must earn 50 points; to earn an Outstanding Award (the highest award), you must earn a total of 60 points.

- B. Attended Annual and/or Chapter Leadership Training2 or 4 points Individuals who register and attend the Annual Conference will receive 4 points; individuals who register and attend a CLT will receive 2 points. (maximum 6 points per year)

- J. Received Certified Manager Designation and Is Current with ICPM2 points Individuals that have received their Certified Manager designation and are current with ICPM will receive 2 points per year. (maximum 2 points per year)

- O. R-IM Not Submitted On Time-3 points Individuals will receive -3 points each month their R-IM is not submitted on time. (maximum -36 points per year)
- P. Edited Breaktime for NMA2 points Individuals who edit Breaktime for NMA will receive 2 points. (maximum 12 points)